

Siruganur, Tiruchirappalli - 621 105. NAAC Accredited with 'A' Grade (Approved by AICTE and Affiliated to Anna University,Chennai)



# INDEX

Criterion: 2.3.1Student centric methods, such as experiential learning, participative learning and problem solving methodologies are used for enhancing learning experiences.

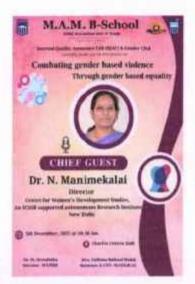
2023-2024

SL. No.	Student centric methodsexperiential, participative learning and problem solving methodologies		
1	Seminars, Guest lectures and workshops		
2	Students Assignments		
3	Poster Presentations		
4	Group Discussions		
5	Sports and Cultural Events		
6	Participating in Competitions		
7	Learning by Doing		
8	Major/Minor Projects		
9	Internships		
10	Industrial Visits		
11	Case study Analysis		
12	Business Plan		



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M.A.M. B-SCHOOL
Siruganur, Trichy-621105

# **Guest Lectures**











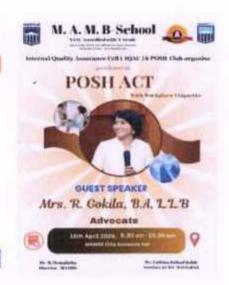


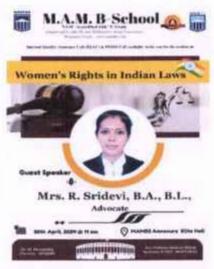




























# **Guest Lectures from Renowned Speakers**



Dr.Ajitha Soundararaj Indian Institute of Management Indian Institute Of Management Tiruchirappalli



Mrs. Keerthana Suresh Finance Manager- IT-Transformation CSPO, The Options Clearing CompanyChicago, USA



Mr. V. R. Muthu Chief executive officer Idhayam oil virudhunagar



Dr.P.Sridevi
Associate Professor
National Institute of Technology
Tiruchirappalli



Dr.N.Manimekalai

Director

Centre for Women's Development Studies of ICSSR supported autonomous Research of that New Delhi



Managing Director

Managing Director

Mari Saraswathi Café

Tiruchirappalli



Mrs.R.Gokila
B.A,L.L.B
Advocate
Tiruchirappalli



Dr.A.Akilan Arunkumar
Assistant Director
Operation & Quality
Joseph Eye Hospital DIRECTOR

M.A.M. B-SCHO Siruganur, Trichy-621

# Assignment on International Business (BA4302)

J.P.T.

combinited by,

Janani. Te

I MBA-'A'



Company	Country	Maked Capitalization (USD bin)
LVMH Novo Nordisk ASML L'oaéal Hermés Accertive SAP	France Danemark Netherlands France France Treland Germany	441.33 359.81 882.47 231.77 217.03 195.12 154.90
Dior Total Energies Proscus	France France Netherland	143.64

European union import/ Exportes:-

The Value of merchandise exports from

European union totally \$2.5 trillion in 2022. Overall

Commodity exports from Exopean union decreased by 25%.

Compard to 2021. Merchandise exports decreased by

\$73 billion.

European union's exports 2022 by Country
Top export destinations of Commodities from
European union in 2022:

USA with a whave of 21% (527 billion US\$)

China with a whave of 9.57% (239 billion US\$)

SWitzerland with a whave of 7.92% (198 billion US\$)

United kingdom with a whave of 5.57% (139 billions),

Turkey with a whave of 4.16% (104 billion US\$)

Japan with a whave of 2.71% (75 billion US\$)

Norway with a whave of 2.71% (69 billion US\$)

korea with a whave of 2.79% (69 billion US\$)

Russia with a whave of 2.5% (62 billion US\$)

Russia with a whave of 2.5% (57 billion US\$)

Moxico with a whave of 2.07% (51 billion US\$)

Export esternative from European union in 2022 Clased on main Commodity groups)

\*14.8% (371 billion US\$): 84-Nuclear wactors, boilers, machinery and mechanical appliances; Parts there of.

\*11.1/276 billion US\$): 20- Pharmaceutical products

\*10% (251 billion US\$): 87-Vechicles other then railway or theramway walling wtock, and parts and accessories

\*8.62% (251 billion US\$): 85- Electrical machinery and equipment and parts thereof, wound wecords and supproducers, television umage and wound vecords and supproducers, television umage and wound vecords and veproducers and parts and accessories of usuch and veproducers.

\*6.97% (174 billion US\$): 27- Mireral fuels, mineral oils and products of their distillation; biturianous usuburtances, mineral haves.

\* H.8% (120 billion US\$): 90 - optical, photographical Cinematographic, measuring, checking, precission medical or isugical unstruments and apparatus parts and accessories thereof.

\* 3.16% (79 billion US\$): 39-plastics and articles

\* 2.951 (73 billion US\$): 29 organic Chemicals

\* 2.21% (55 billion US\$): 88 Acircraft, espacecraft.

# 2.09% (52 billion US\$): 71 Natural or Clustered pearls, precious or useria precious estone, precious metals, metal clad with precious metal and aicles i mitation jewelry: coin

European union export is soss:-

\*6.24% (\$156 billion): 8703- Motor Cass and other motor vehicles principally designed for transport of persons, uncluding estation lagons and vacing Cass. \*6.18% (\$154 billion): 3004 Medicaments Consisting of mixed or unmixed products for the specific or prophylactic uses, put up in measured does those in the form or packings for retail usales. \* H.97% (\$184 billion): 2710 - Petroleum oils and oils from bituminous minerals, not Crude, preparations n.e.c Conclaiming by weight 70% or more of petroleum oils or oils from bituminous minerals; these being the basic Consituents of the preparations; Waste oils.

# 12% (\$ 110 billion): 300& - Human blood, animal blood of the apentic, prophylactic or diagnostic uses;

-

2.76% (\$51 billion): 8708 - Parts and assessories of the motor vehicles of headings 87.01 to 87.05

1.58% (\$39 billion) 8802 - other aircraft (belicopters, accordances); space craft (satellites) and isuborbital and ispacecraft claunch vechicles.

1.36%. (\$ 34 billion): 8542 - Electronic integraled

circuits and niceoassemblies.

# European union's imports

\*China with a whate of 21% (657 billion US\$)

\*USA with a whate of 12.3% (372 billion US\$)

\*Russia with a whate of 6.46% (195 billion US\$)

\*Switzerland with a whate of 5.08% (153 billion US\$)

\*Turkey with a whate of 3.44% (103 billion US\$)

\*Nor coay with a whate of 3.39% (102 billion US\$)

\*United kingdom with a whate of 2.73% (82 billion US\$)

\*Tapas with a whate of 2.47% (75 billion US\$)

Imports istoricture of European union:

\*27% (831 billion US\$) 27 - Mineral fuels, mineral oils and products of their distillation; bitu nanous unbibus mineral waxes.

\*12.8% (388 billion US\$) 85-Eletuical machinery & equipment and parts thereof, wound vectords exeptroduces television image and wound vectordes and very ench

articles.

\* 9.53% (288 billion US\$); 84 Nuclear wacters, beiles machinary and mechanical appliances

\* 4.01% (121 billion US\$) 87-Vehicles offer than Wailway or transvay welling wook, and parts 2 accession

\* 3.73% (112 billion US\$) 29- Erganic Chemicals

\* 3.35% (101 billion US\$) 30- Pharmaceutical products

\* 2.87% (87 billion US\$) 90- optical, photographic, Cinematographic, measuring, checking, precivier, medial or wargical unstruments.

\* 2.31% (70 billion US\$) 39-plastics and acticles \* 1.93%. (58 billion US\$) 72: Iron 2 steet. theref.

Balance of Payments and Balance of Trade of European union:

European union-Balance of payments, current account on paimary uncome was -0.40% of GDP in June of 2023, according to the Eurostat. Trading Economics provides the Current actual value, an historical data and related incitators for European union-Balance of payments, current account on primary income-last updated from the European union-Palance of payments, current account on primary income. Historically, European union-Balance of payments, current account on primary income reached a record high of 0.90% of GDP in March of 2021 and a record low of -0.40% of GDP in June of 2023.

Balance of payments, current Account on Primary Incom

			Paimary incom	
Complay	Last	previous	Haw	References
SWeden	3-80	3.60	% of GIDP	June 2003
Giermany	2.60	4-10	OLLA	
France	1.50	3.60		
Belgium	1.40	1.70		2
Ewo Anea	0.80	0-10		
creatia	0.80	1.60	1 0	
Netherlands	-1.00	0.10	% of	June
Slevenia	-1.10	-1.20	GIDP	2083
Slevakia	_8.80	-2.50		
Postugal	-2.40	-1.60		
G18-20.00	-2.60	0.80	1	
Latria	-2.70	13.10	of the	42-4
Funland	-2.80/	1.00		
Remaria	-3.96	-8-10		
Bulgaria	-3/030	-4-50	1.0	June
Lithuana	15.10	-0.10	GDP	8083
Czech Republic	-7.10	-2.60		
Chara	-8-19	-8.30		
Malla	-14.80	-11-20		
Irreland	-88-60	-32.10		
Luxemburg	-844o	-86.60		
MAMBS  MA				

# European Union Balance of Trade:

European Union recorded a trade exaples of 4952.40 EUR Million in July of 2023.

Export 205235.60 EUR Million Tul 2023 Import 200303.10 EUR Million Balance of EUR Million 4932.40

The European Union is one of the World's biggest Players in Global trade. It is the Second largest experter and importer of goods in the world, as eschoa-Eul trade accounts for about 17 baccost of global experts and about 15 percent of global imports. China experts tooke goods than the Eu, While us Imports more goods. The Evil main exports are manufactured goods Such as machinery & vehicles and chemicals, as well as food & drink. Meanwhile, the n bloc is a net unporter of energy and row marketalls. Its main imports also unclude machinery & Vectila and chemicals. Germany, Italy, France & Netherbrows account for the largest ishaw of total trade. China is the most important trading barines of the exopean turier and accounts for about 16% of all Eu-trade in goods, followed by the US, UK, uswitzerband and Russia. Previous Highest Lours Dates Actual

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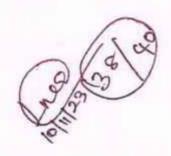
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Frequency Mently NSA

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# SUPPLY CHAIN INFORMATION SYSTEM

# ASSIGNMENT



# MEMBER'S ARE:

- 1. Peter Bil Kolinton. A.
- 2. Manoj. P
- 3. Santhosh Kumar . R

# SRIKRISHNA. S 11- MBA LOUISTILS

- 4. Aravinth . A
- Maheswatan P M. Kawiyanasan



Problem Definition and planning.

Data collection and process.

Case Study: Supply Chain Integration Of Lianhua Super Market.

Brief Introduction:

Lian Hua Super mosket Organized in May, 1991, is first One Super market Characterised by Chain- Store Operation. After 14 year's development, lian Hua Created Scale developing advantage. Including big mall, supermarket and convienience Stores, which are polyary complementation and progradation. Now Lian Hua is leader in China's retailing Industry having more than 3500 chain Stores,

Lian Hua's Current Business Consist of big | Small mall. Standard Supermarket and convenience Stores.



Problem Definition and planning.
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PROBLEM ANALYSIS OF LIAN HUA:-

Through the aralysis of Seven main operation procedures (order operation, Receiving Operation, Returning Operation, Clearing Operation payment Operation, Obtaining Buriness and Searching Operation, Marketing Operation). in Lian Hua's Supply Chain at the time, we discover that Lian Hua established Small-Scale B2B Plattform in Some business, and had Cartain application base, But Some problem remain in System and transaction operation.

1 ways Of Interaction:

The plantform at that time mainly provides a One-way Information oligibary through websites and the Suppliers Just Lo-Operate passively.

1 The function of the platform and its

The function of the existing Platform is imperfect with too many interface and inadequate stability security and processery lapability.

3. Application Scope and managements depth:

Huge number Of Suppliers (over 8000)
but few are Online and the charging Standard are not unified. Lack Support for the monitoring of Key performance Indicator and back of Information sharing mechanisms.

4. Difficult to Co-ordinate with Group:

The brough sout procurement.



The above analysis Shows that Current Supply Chain has been unable to meet Lian Alua Group need to directoristicant.

Exploration of Implementation of Lian Hua Group Supply Chain - Integration Delign Of an Integrated Supply Chain. Century Lian Hua Super market mounty Sells douby product, processed food at normal demperature, and fresh food. According to fisher's product - based Supply Chain design Strategy, aloney product s and processed food at normal temperature are functional foods with Stable, predictable demand and long lifecycle, so tempanes have to choose a Supply chain which is more efficient Sensitive. The Integrated Supply chain Platform of Lian Hua Super Market.

Guideal by the above established strategy the author provides a Bab Duerall Supply chain mgt Salution for lantury Lian Hua. The Solution includes four main parts. Plantform maintenance, plantform Building, Suppliers promotion, Unstorner Service of Supplier and Perculer.



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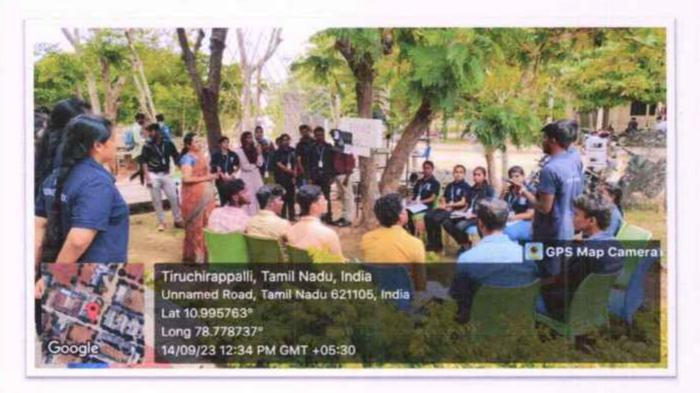
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# **Business Analytics Tools Poster Presentation**

Market Basket Analysis on 14.09.2024







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M.A.M. B-School Internal Quality Assurance Cell (IQAC organized a session on "Market Basket Analysis" on 14th September, 2023.Dr. M. Hemalatha, the Director of M.A.M B-School, was the resource person for this informative program. The session was attended by students specializing in business analytics. The session primarily focused on Business Applications market basket analysis finds applications in various industries, including retail, e-commerce, and marketing. It helps in optimizing product placement, cross-selling, and targeted marketing campaigns.



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She added that in retail, this analysis aids in optimizing store layouts, product recommendations, and inventory management by understanding which products are commonly bought together. She also stated that E-commerce platforms use market basket analysis to enhance product recommendations, thereby increasing sales and customer satisfaction. The students were divided into five teams, each tasked with analyzing a market basket case study within the retail industry. During the session, these teams delivered impressive presentations, demonstrating a deep understanding of the concepts involved. They articulated their findings and insights in a comprehensive and detailed manner.

The event was not only a testament to the students' dedication to learning but also showcased the commitment of M.A.M B-School in promoting quality education and practical skills in the field of business analytics. She explained that with the advancement of machine learning and big data technologies, market basket analysis is expected to become even more sophisticated and valuable for businesses. A real-world example of a retail store's market basket analysis can illustrate the practical benefits and insights gained from this technique. This session on market basket analysis undoubtedly enriched the knowledge and analytical abilities of the participating students. She insisted that market basket analysis is a crucial technique that empowers businesses to leverage transactional data effectively, improve customer experiences, and drive growth. Its impact spans across various industries, making it an invaluable asset in today's data-driven world. Overall, the event served as a valuable platform for students to apply theoretical concepts to real-world scenarios, fostering a culture of excellence in business analytics education.





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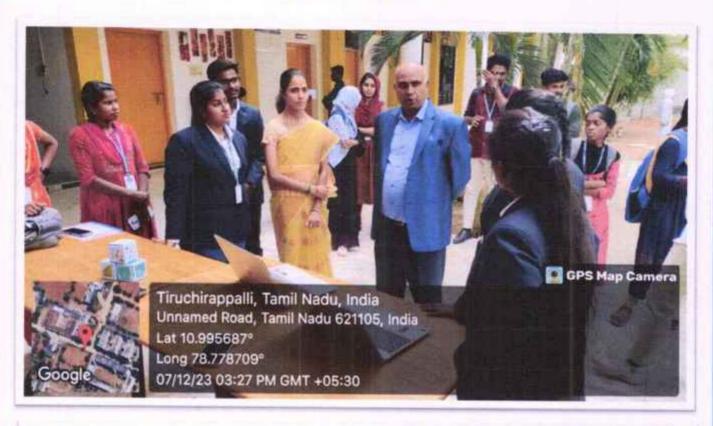
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A Poster Presentation session on "Business Analytics" Display of Analytical Tools on 07.12.2023





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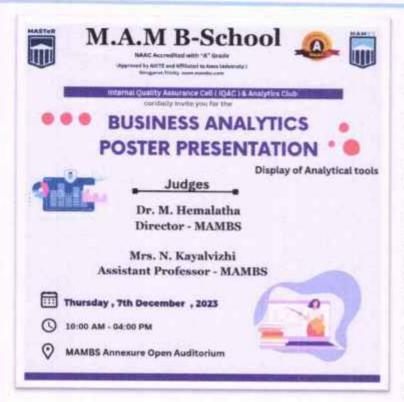
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### A poster presentation session on "Business Analytics Tools"

M.A.M. B-School, a standalone Business School in Trichy its Internal Quality Assurance Cell (IQAC) and Analytics Club organized a poster presentation session on "Business Analytics Tools" December, 2023. The M.A.M. Business School's director, Dr. M. Hemalatha, encouraged the students to actively engage in the event by providing them with her inputs on poster presentations and the use of business analytical tools in the current business environment. The aim of such presentation event to obtain insight and inform business strategy, business analytics refers to the knowledge, tools, procedures for continuously iteratively exploring and analyzing historical business performance. Through this session the students can practice to use data and

statistical techniques to get new insights and a better knowledge of business performance is the emphasis of business analytics. The event, featuring presentations on data visualization, logistics regression, cluster analysis, factor analysis, Power BI, Neural Network, Decision Tree, and Multiple regression, provided a platform for students to exhibit their understanding of diverse analytics topics. Students emphasized the importance of visually representing complex data through data visualization techniques and the creation of intuitive dashboards.

The session delved into the application of logistics regression, showcasing its utility in predicting binary outcomes and its relevance in decision-making processes. The intricacies of cluster analysis were explored, highlighting its role in grouping similar data points to reveal patterns and relationships. Business Analytics students at M.A.M. B-School showcased their prowess by presenting posters to their fellow I MBA students and esteemed visitors. The event not only served as a platform for sharing insights but also contributed significantly to the enhancement of presentation skills and the deepening of knowledge in the field. The I MBA students served as an engaged audience, actively participating in discussions and posing thoughtful questions. The session fostered cross-disciplinary learning and knowledge exchange. Dr. M. Hemalatha, Director of MAMBS and Mrs. N. Kayalvizhi Assistant Professor acted as judges for the student's presentation. Judges Evaluated posters based on creativity, clarity of content, and relevance to the chosen topic and they provide constructive feedback to students to encourage continuous improvement.



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A session on "Unleashing the power of Data Envelopment Analysis" on 08.11.2023





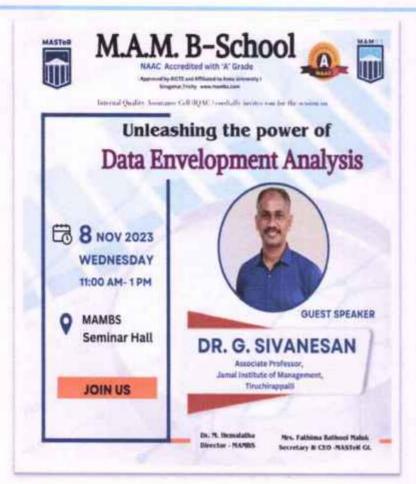
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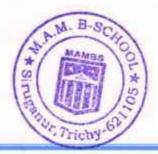




M.A.M. B-School. standalone Business School in Trichy its Internal Quality Assurance Cell (IOAC) organized a session on "Unleashing the power of Data Envelopment Analysis" on 8th November, 2023. Dr. G. Sivanesan, an esteemed Associate Professor from the Jamal Institute of Management in Tiruchirappalli, served as the distinguished resource person for the program. In his enlightening presentation, he elucidated fundamental principles Data Envelopment Analysis (DEA), describing it as a non-parametric method employed for evaluating decision-making units (DMUs). Dr.Sivanesan underlined the versatility of DEA, demonstrating its applications across various domains, including economics, operations research, and management science.Dr.Sivanesan's insights contributed significantly to the program, offering a comprehensive understanding of how DEA can be a valuable tool in today's data-driven

world.

Dr. G. Sivanesanprovided a comprehensive overview of various DEA models during his presentation. He delved into the key DEA models, including BCC (Banker-Charnes-Cooper) model, SBM (Slack-Based Measure) model, FDM (Free Disposal Hull) model, and the Super Efficiency model. He given explanation of these DEA models provided the audience with a deeper understanding of the versatility and applicability of DEA in assessing and improving the efficiency of decision-making units across various industries. During his presentation, Dr. G. Sivanesan provided valuable insights into the wide-ranging applications of Data Envelopment Analysis (DEA) within the business environment. His discussion emphasized the practical and strategic uses of DEA, offering attendees a clear understanding of its significance such as Performance Assessment, Quality Improvement, Cost Reduction, Strategic Decision-Making, Risk Management and Regulatory Compliance. He further added that it equips organizations with the means to analyze and enhance their operations, thereby driving efficiency, competitiveness, and overall success in a rapidly evolving business landscape. Mrs. N. Kayalvizhi, Assistant Professor made all the requisite arrangements for successful completion of the programme.







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# **Group Discussion sessions**









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# **Group Discussion**









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# **Group Discussion**











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# STUDENTS REPRESENTATION ON VARIOUS BODIES



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# Name of the Event : Guest Lecture on "INSTALLATION OF ROTARACT CLUB"

Date of the Event Conducted: 14.11.2023

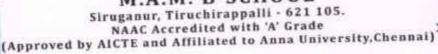
S. No.	Topic	Details
1	Faculty coordinators	Mrs. C.Subha
2	Title of program	Installation of Rotaract Club
3	Date/Time	14.11.2023 / 10.30am
4	Proposed venue	Charles Correah Hall
5	Name of the group institution that will participate	M.A.M.B-SCHOOL, Siruganur, Trichy
6	Focus audience	1 Year MBA Students
7	Estimated number of audiences	245
8	Chief guest details	Rtn. G. Gokul, CEO, Shanthi Furniture, GSR Rotary Club of Tiruchirappllai Phoenix District RYLA Chairman 2024-2025

# Participant list:

Sl. No	Details of participants
1	I Year MBA Students



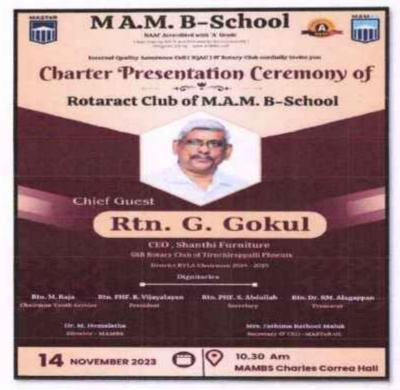
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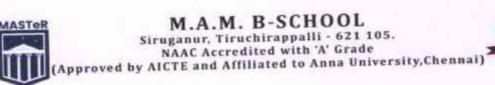


# INVITATION FOR THE PROGRAMME









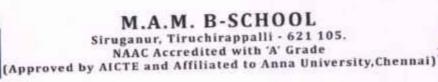


# ROTARY CLUB MEMBERS

S.NO	NAME OF THE STUDENTS	CLASS	SEC	POSTING
1	Preethi, J	II year	В	President
2	Karthik Raja. S	II year	В	Secretary
3	Hemath. K	I Year	A	President Elect
4	Udaya Moorthi	I year	С	Secretary Elect
5	Christologas. A	I year	D	Treasurer
6	Nashreen. A	1 year	В	Sergeant at Arms
7	Dharaya. S	I year	A	Member
8	Gayathri Surthi	I year	A	Member
9	Mohammed Hasim .H	I year	В	Member
10	Rifana. S	I year	В	Member
11	Meera. G	I year	В	Member
12	Mohammed Mushraf. S	I year	В	Member
13	Shiva. R	I year	С	Member
14	Sanjay. S	I year	С	Member
15	Sneka. R	I year	С	Member
16	Suvaitha .M	I year	С	Member
17	Suresh kumar	I year	С	Member
18	Gayathri. G	I year	D	Member
19	Ganesh. R	I year	D	Member
20	Abdul Saleem, S. R	I year	D	Member
21	Melvin Peo. J. N	I year	D	Member



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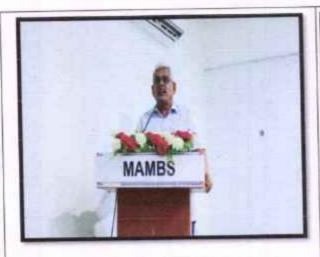


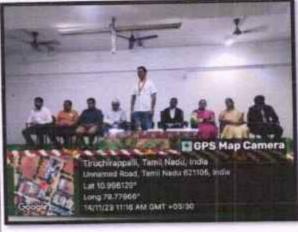
ram Details: Report on Program Conducted

Sl. No.	Topic	Details		
1	Faculty coordinators	Mrs. C.Subha		
2	Title of program	Installation of Rotaract Club		
3	Date/Time	14.11.2023 / 10.30am		
4	Proposed venue	Charles Correan Hall		
5	Name of the group institution that will participate	M.A.M.B-SCHOOL, Siruganur, Trichy		
6	Total number of audiences who attended	I Year MBA Students		
7	Chief guest details	Rtn. G. Gokul, CEO, Shanthi Furniture, GSR Rotary Club of Tiruchirappllai Phoenix District RYLA Chairman 2024-2025		
8	Description of the event	He started the session by today's goals and plans for Rotary Youth Leadership Awards, emphasizing the importance of youth development and community engagement. The Rotaract Club MAMBS team was introduced to the audience, likely involving the presentation of key members and their respective roles within the club. This introduction may have included details about the team's commitment to community service, leadership development, and other relevant initiatives. Following the introduction, the audience likely participated in a pledge, expressing their commitment to the values and goals of the Rotaract Club.		
9	Outcomes of the event	Able to understand and emphasizing the importance of youth development and community engagement and have included details about the team's commitment to community service, leadership development, and other relevant initiatives.		



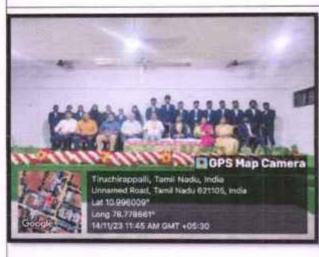
# Photographs (Geotagged) of the program with captions







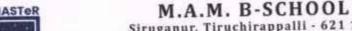


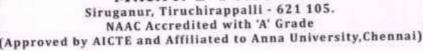














# Students'ExNoRa&Thanneer Club

M.A.M. B-School Internal Quality Assurance Cell (IQAC), Students'ExNoRa&Thanneer Club organized "Eco Friendly Ganesha Making contest" on 15.09.2023 @ 2.00 pm.















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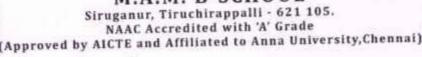


# **Eco friendly Ganesha Making Contest**

M.A.M. B-School Internal Quality Assurance Cell (IQAC), Students' ExNoRa & Thanneer Club jointly organized "Eco-friendly Ganesha Making contest 15th September, 2023. Ganesh Chathurthi is a celebration that is observed on the birthday of Lord Ganesha, who is the son of Lord Shiva and Goddess Parvathi, according to Dr. M. Hemalatha, Director, M.A.M. B-School, who welcomed the crowd and explained what the holiday entailed. She also stated that everyone must embrace and adhere to environmentally beneficial activities in order to protect the environment from negative repercussions. It is our duty to adopt eco-friendly festivals more extensively so that there would be no pollution wherever and we may rejoice without endangering the ecosystem. She added that the intention behind doing this workshop was to raise awareness of environmental sustainability through the production of the Ganesha idol using clay and other environmentally friendly materials. The students were able to celebrate the holiday together, and it was a wonderful occasion.

The students were separated into numerous teams and instructed to create Ganesha idols as part of this session. In celebration of the momentous event, a unique type of dessert called modak is cooked. During the session, a group of students created a variety of Eco-Friendly Ganesh Idols using "Mud/Clay" or "Turmeric" or "Flour," "Wheat," "Ganesh Idol by Leafs," and other materials. The entire program was quite creative and all of the kids learned the fundamental techniques for creating idols from environment friendly materials and generally preserving the environment. Mrs. B. Gayathri, Assistant Professor, Thanneer Club Coordinator and Mr. S. Senthilkumar, Assistant Professor, Student's ExNoRa Coordinator, explained that this festival honors the birth of the Hindu deity Lord Ganesha, who is revered for removing barriers from people's lives and made the requisite arrangements and also guided the students for successful completion for the programme.









M.A.M. B-School IQAC and Students' ExNoRa Club Organised "World Environment day 2023 Green Pledge with a vision to preserve nature" on 05.06.2023, 4.20 pm at MAMBS Garden.











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JCI M.A.M. B-School





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Internal Quality Assurance Cell (IQAC) & JCI organize workshop on

# **Entrepreneurship Qualities**

GUEST SPEAKER





# JCI Sen Senthilkumar Thanagopal

**Proprietor** 

PYRG Motor Home Tourism and Travels Pvt. Ltd.

(Pilgrimage Yatra Resiprocity Groups)





23rd April, 2024



10 AM - 1 PM

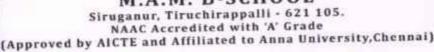


**MAMBS Elite Hall** 

Dr. M. Hemalatha Director - MAMBS

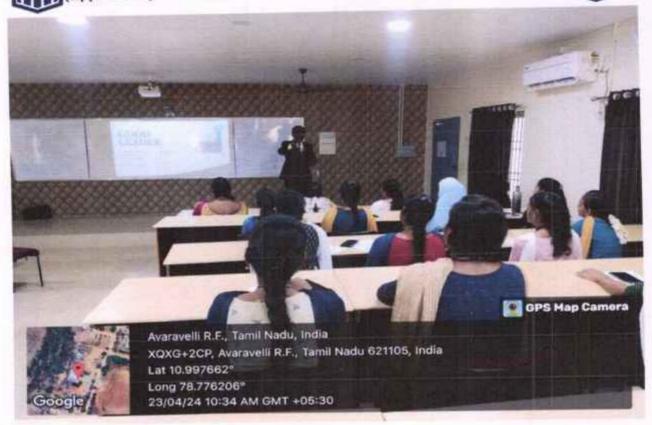
Mrs. Fathima Bathool Maluk Secretary & CEO -MASTER GL











# JCI CLUB MEMBERS:

S.NO	NAME OF THE STUDENT	POSITION	PROGRAM
1.	Sampathkumar S	president	M.B.A
2.	Siranjeevi P	Vice-president	M.B.A
3.	Srinivasan S	member	M.B.A
4.	Varshini M	member	M.B.A
5.	Nishalini G	member	M.B.A

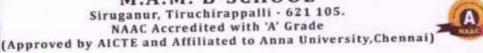


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# A Session on "Entrepreneurship Qualities"

M.A.M. B-School, a standalone Business School, Trichy its Internal Quality Assurance Cell (IQAC)&JCI Cub jointly organized session on Entrepreneurship Qualities" on 23rd April 2024. JCI Sen SenthilkumarThanagopal, Proprietor, PYRG MotorHome Tourism and Travels Pvt. Ltd was the resource person for the programme.Dr. M. Hemalatha, the esteemed Director of M.A.M. B-School, extended a warm welcome to all participants at the event and emphasizing entrepreneurship in today's growing economy, she highlighted the opportunities and challenges that aspiring entrepreneurs may face. Encouraging participants to embrace entrepreneurship not only fosters innovation and economic growth but also empowers individuals to create their own paths to success. She added that M.A.M. B-School taking proactive steps to foster entrepreneurship and equip their students with the necessary skills and mindset for success in the business world.

JCI Sen SenthilkumarThanagopal, a well-known figure in the business community, shared his experiences during the session. His insights and anecdotes would have undoubtedly resonated with the audience, providing them with valuable lessons and inspiration. Learning from someone with first-hand experience in entrepreneurship can be incredibly motivating and enlightening for aspiring business leaders.JCI Sen SenthilkumarThanagopal addition of fundamental qualities of entrepreneurs such as vision, mission, decisionmaking skills, analytical skills, and good communication skills is crucial. He further added that the importance of decision-making skills in the business field is crucial because decisions are at the core of every aspect of entrepreneurship. Whether it's deciding on a business model, product development strategy, marketing approach, or financial management plan, entrepreneurs are constantly faced with choices that can significantly impact their ventures he added. He sharing various opportunities available in the market for new businesses, particularly focusing on micro, small, and medium-scale industries, is incredibly valuable for aspiring entrepreneurs. These sectors often form the backbone of many economies and can offer numerous prospects for growth and success. He mentioned some of highly demanded business in the recent times such as Niche Markets, E-commerce and Online Retail, Tech-enabled Solutions, Green and Sustainable Businesses, Local Manufacturing and Crafts, Service-based Businesses. He added further the importance of social entrepreneurship is crucial in today's business landscape, where there is a growing awareness of social and environmental issues. Social entrepreneurship involves using business principles and practices to address societal problems and create positive social impact alongside financial sustainability. Mrs. S. Yogapriya, Assistant Professor, JCI club Coordinator M.A.M. B-School, made all the requisite arrangement for the programme.



# MASTER

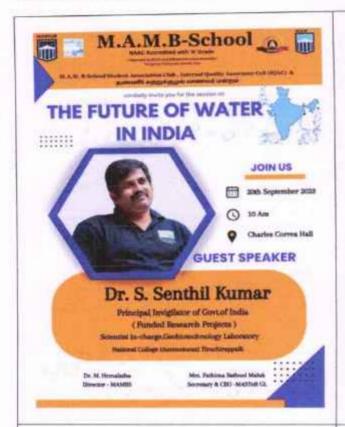
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# Thanneer Club

M.A.M. B-School Students Association Club, Internal Quality Assurance Cell (IQAC) &Thanneer Club organises a session on "THE FUTURE OF WATER IN INDIA "on 20.09.2023

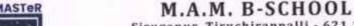


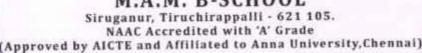
















# Youth Red Cross Club

M.A.M. B-School Internal Quality Assurance Cell (IQAC), Students ExNoRa Club, Youth Red Cross and Thanneer Club jointly organise "Crackers Free Diwali" an awareness program on 10th November 2023













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# Youth Red Cross Club Members

s.no	NAME OF THE STUDENTS	CLASS	SEC	POSTING
1	V.Varatharajan	II year	D	President
2	G.Vasuki	II year	В	Secretary
3	N.Surendar	I Year	С	Member
4	U.Sulochana	I year	С	Member
5	R.Subikshan	I year	A	Member



# MASTER

# M.A.M. B-SCHOOL

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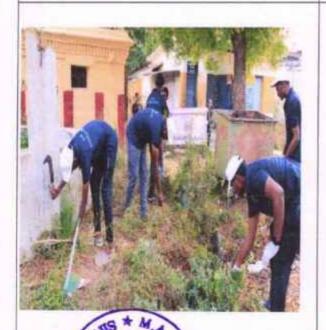


# EXNORA CLUB

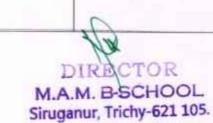
M. A. M. B-School Internal Quality Assurance Cell (IQAC) Students' ExNoRa Club organised a Clean India Green India "Cleanliness Campaign" at Siruganur village on 18.04.2024 @ 7.00am.













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# EXNORA AND THANEER CLUB MEMBERS

s.NO	NAME OF THE STUDENTS	CLASS	SEC	POSTING
1	Shalini.R	II year	С	President
2	Renu Mettilda.S	II year	C	Secretary
3	Pushparaj.P	II Year	A	Member
4	Venkatesh.K	II year	С	Member
5	Abirami.D	II year	D	Member
6	Nashreen. A	I year	В	Member
7	Dharaya, S	I year	A	Member
8	Gayathri Surthi	1 year	A	Member
9	Mohammed Hasim .H	I year	В	Member
10	Rifana. S	I year	В	Member



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### Clean India Green India a Cleanliness Campaign at Siruganur Village

M.A.M. B-School, a standalone Business School, Trichy its Internal Quality Assurance Cell (IQAC) Students' ExNoRa organized a Clean India Green India a Cleanliness Campaign at Siruganur Village 18th April 2024. The session intention to "Clean India, Green India" is a powerful motto that emphasizes not just cleanliness but also environmental sustainability. Initiating a cleanliness campaign in Siruganur, Village is a commendable step towards promoting hygiene, health, and environmental consciousness within the community. The campaign starts around at Siruganur Village was initiated with the aim of promoting cleanliness, environmental sustainability, and community engagement. The campaign saw active participation from students, ExNoRa volunteers, and other members of the community, with a focus on cleaning a specific area near the village temple. The cleaning activities, targeting the removal of unwanted plants, dust, waste, and stones in the vicinity of the temple. During the cleanliness campaign in Siruganur Village, students played a pivotal role in the initiative. To facilitate their participation, the students were organized into groups, and each group was provided with gloves and bio-degradable bags to collect garbage effectively.

A transformative cleanliness drive was conducted by students at the front portion of the temple in Siruganur Village. Using broomsticks, the students diligently cleared unwanted plants and weeds, removed debris, and contributed to a significant improvement in the physical cleanliness of the area. The students along with a Committee member interacted with the community people and visitors. They created awareness about 'NO USE OF PLASTIC'. The students learnt a great deal of reducing use of plastic and preserving the environment. Dr. M. Hemalatha, Director M.A.M. B-School expressed gratitude to those involved in carrying out the responsibility of guiding the students in making the cleanliness drive successful. The Director's acknowledgment of the college's contribution to the community's glory reinforces the importance of collaborative efforts in creating a better and cleaner environment for all. As a beacon of education and enlightenment, the college continues to inspire its students and faculty to actively engage in initiatives that promote social, environmental, and cultural advancement. Earlier, Mr. Indrani Kannaiyan, President of Trichy Siruganur Panchayat Union, gave his help and cooperation to make this event a success. Mr. S. Senthilkumar, Assistant Professor, Students' ExNoRa club coordinator M.A.M. B-School made all the requisite arrangement for the completion of the campaign.





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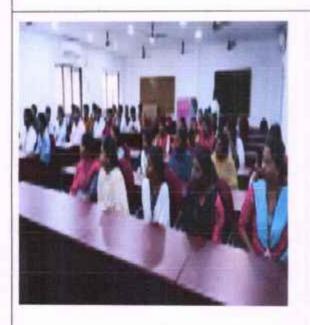
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M. A. M. B-School Internal Quality Assurance Cell (IQAC) and POSH Club organises a session on "Evolving Face of Sexual Harassment in Changing Workplaces" on 07.12.2023 @ 11.00 am.















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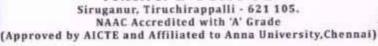
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# WOMEN EMPOWERMENT AND POSH CLUB MEMBERS

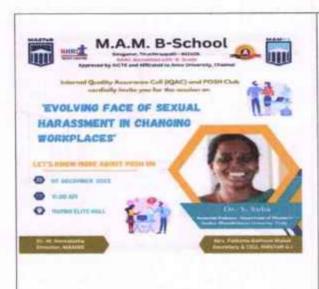
1	Swetha.k	II year	В	President
2	Harini.K	II year	В	Secretary
3	Kalaipriya.K	I Year	A	President Elect
4	Sandhiya.S	I year	C	Secretary Elect
5	Srimathi.P	I year	D	Treasurer
6	Sakthi.K	I year	В	Member
7	Durgadevi.P.B	I year	A	Member
8	Usha.G	I year	A	Member
9	Varsha.S	I year	В	Member



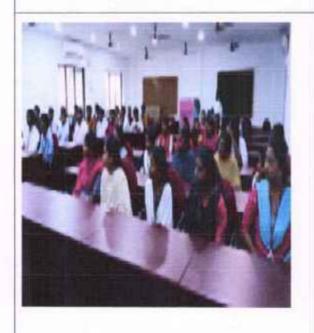




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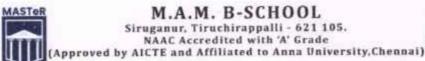








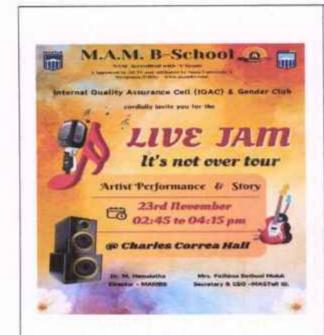






# **GENDER CLUB-2023-2024**

M.A.M. B-School Internal Quality Assurance Cell (IQAC) & Gender Club organises "LIVE JAM It's not over tour" Artist Performance & Story on 23rd November 2023 at 2.45 pm.

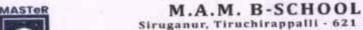


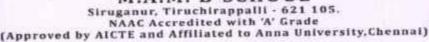












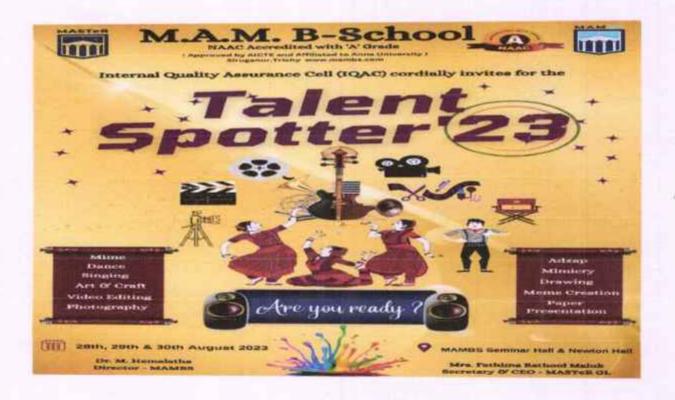


## **TALENT SPOTTER-2023**

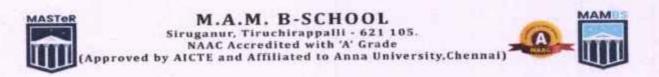
"Everybody has talent; it's just a matter of moving around until you've discovered what it is".

MAMBS organized "Talent Spotter" program to unleash the hidden potentials of students.

A talent show is an event in which participants perform the arts of singing, dancing, lipsyncing, acting, martial arts, playing an instrument, poetry, comedy or other activities to showcase skills. Many talent shows are performances rather than contests, but some are actual contests. In the instance of a contest, participants may be motivated to perform for a reward, trophy, or prize of some kind.







# "TALENT SPOTTER" Intra Collegiate Cultural Competition

M.A.M.B-School a standalone business school in Trichy, its Internal Quality Assurance Cell (IQAC) organized three days Intra Collegiate Cultural Competition: "TALENT SPOTTER'23" programme from 28.08.2023, 29.08.2023 and 30.08.2023 for I MBA students. M.A.M. B-School Director Dr. M. Hemalatha, welcomed the gathering and highlighted the rationale behind to arrange this programme, given the felicitation address. She also informed that all students essentially to exhibit and improve their unique talent through this sort of programmes. In Day I 28.08.2023, Poetry writing, Speech on Topic and Drawing and Art craft (participants made sculpture, craft by using various materials) were conducted and the students actively performed and displayed their talents. As part of various events, the theme includes "Green Environment/Social awareness" (Speech), "Social issues" (In Poetry Writing), Save Nature (Drawing and Art craft) and the team of faculty members namely Mr. S. Senthil Kumar, Mr. J. Jeromiah Deepan and Mrs. C. Subha assistant professors were acted as judges in Day I events. The judges were appreciated the participants for their efforts and their curiosity in the programme.

In Day II 29.08.2023, the list of events that includes Meme, Video Editing, and short film were actively showcased by the students. Dr. P. Balasubramanian, Associate Professor, Dr. R. Karthika, Professor M.A.M.B-School acted as judge and evaluated the participants performance during the programme.

In Day III 30.08.2023, the event comprises of Photography, Singing, Paper presentation, Dance, Corporate walk, mimicry the events conducted and Dr. R. Suganya, Dr. R. Prema, Associate Professors were acted as judge and assess the various act of the participants and highly commended the performance of the students by and large. All the students were massively appreciated pertinent to given the platform in order to exhibit their innate talents and capabilities through "Talent Spotter". Mrs. M. Surya, Programme Coordinator, M.A.M.B-School proposed vote of thanks and made the requisite arrangements for successful completion of the programme.



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## FIRUCHI TODAY

Sri Rangamathaswamy Temple: Thirupavithrotisavam; Sri Namperumal purappadu from saxetum sanetonuo, S. 30 p.m.; worker Thirupavithroth avii

Bharatiya Vidya Bhavan Tiruchi Kendra and Infosys Foundation: Raghavendra Javanthi, music concert by C.S. Harini and C.S. Shrinidhi and party, Sri Raghavendra Mutt, Srirangam, 6.30 p.m.

Cauvery College for Women:
Inter-collegiate Tamil oratory,
poetry and essay writing
competitions, 9.30 a.m.

R. Ramakrishnan College of
Technology: Inauguration of
Department of Computer Science
and Engineering Association,
Eunwar Singh, Associate Professor,
National Institute of Technology,
chief guest, 10.30 a.m.
Shrimati Indira Gandhi College:
Lecture on "Continuum mechanics
in our daily life," by L. Anitha,
Assistant Professor, Nehru
Memorial College of Arts and
Science: Lecture on Software
Development by Vinnu Collins
Ruban, Lead Consultant, Infosys
Technologies, 10.30 a.m.

SRM Trichy Arts and Science College: Lecture on Fly high with English by Judy Gomez, Vire Principal, Holy Cross College, 10.30 a.m.

M.A.M.H. School: Islant spots intra college competition. 10 at M.A.M.S. bond of Lagineering Awareness programme on 620 summit, 10 a.m.

Hallmark Business School: Orientation programme for MBA students, 9.50 a.m.

M.I.E.T.Arts and Science College: Workshop on Hardware and networking, 10.30 a.m.

Jamal Mohamed College: Talk on Tips for pitching innovative ideas, by A. Bangeetha, Assistant Professor, 3 p.m.

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TRICHY 9952409818

THANJAVUR 9994284248

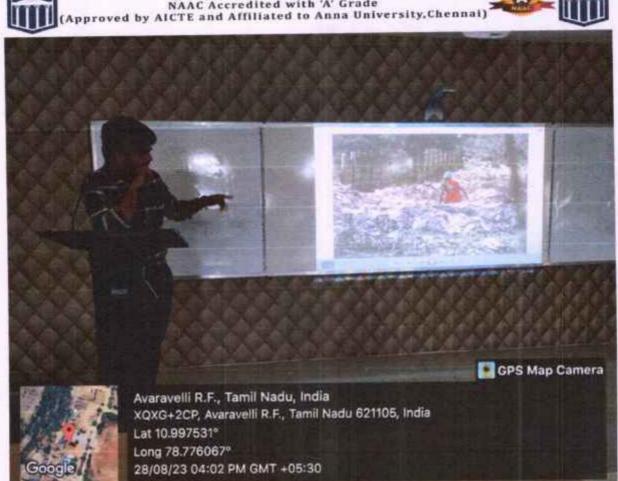
THE NEGROW HINDU South India's No.1 English daily



# M.A.M. B-SCHOOL Siruganur, Tiruchirappalli - 621 105. NAAC Accredited with 'A' Grade







"POSTER PRESENTATION BY OUR FIRST YEAR STUDENT"



M.A.M. B-SCHOOL

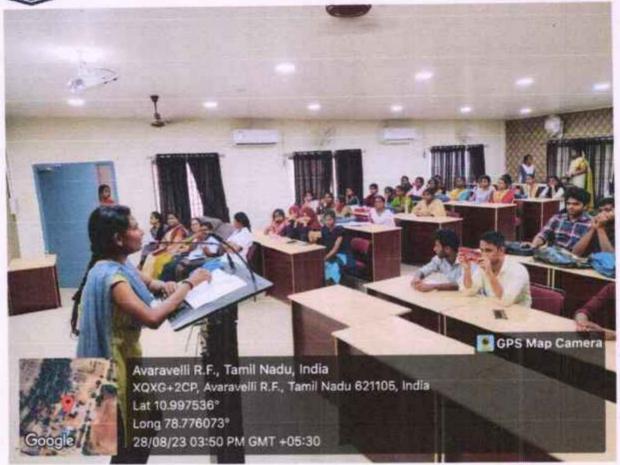
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# MASTER

M.A.M. B-SCHOOL

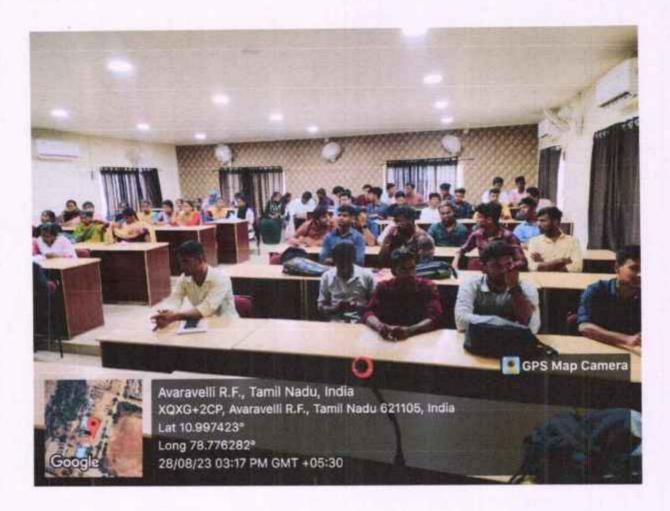
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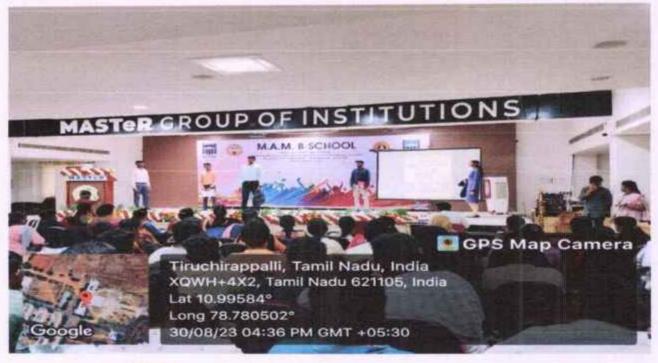








# FREE STYLE DANCE BY OUR FIRST STUDENTS







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JURY FOR THE COMPETITION -TALENT SPOTTER 2023



"CORPORATE WALK BY OUR FIRST YEAR MBA STUDENTS IN TALENT SPOTTER 2023" M.A.M. B.

Sirugamus Prichy-62

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# STUDENTS ASSOCIATION CLUB MEMBERS:

s.no	NAME OF THE STUDENTS	CLASS	SEC	POSTING
1	M.Hariharan	II year	В	President
2	H.V.Kailash	II year	В	Secretary
3	Nithi.P	II Year	A	Member
4	R.Kaviya	II year	C	Member
5	K.Senthilkumar	I year	D	Member
6	V.Ramyajenifer	1 year	В	Member
7	R.Sneha	I year	A	Member
8	P.Sneha	I year	A	Member
9	S.Suriya	I year	В	Member
10	S.Vaitheeswari	I year	В	Member





M.A.M. B-SCHOOL Siruganur, Tiruchirappalli - 621 105. NAAC Accredited with 'A' Grade Approved by AICTE and Affiliated to Anna University, Chennai)





## OUTCOME OF THE EVENT:

The cultural activities enhance the confidence level of the students thereby allowing them to perform better. These activities develop the personality of the students and assist them in shaping a good career. In fact, OUR MAMBS students can also leverage the advantage of participating in various activities.

P.-M.

CLUB-COORDINATOR

DIRECTOR

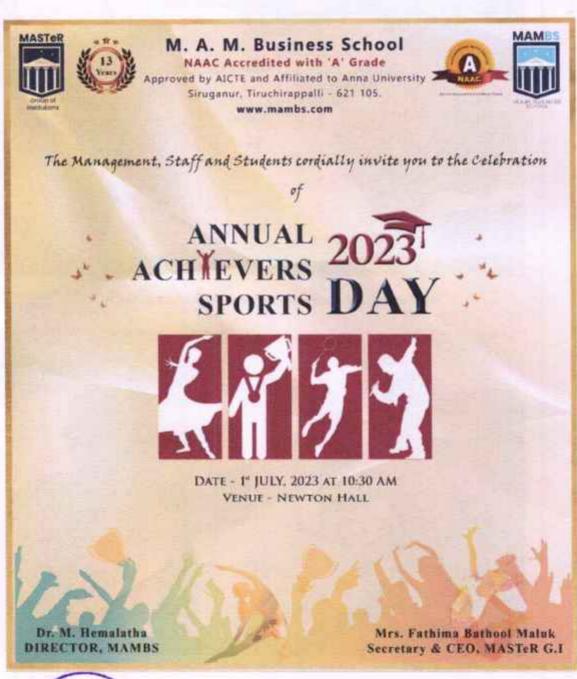


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# SPORTS DAY 2023-24

M.A.M.B-School Student Sports Club organized "Sports Day 2023-24". The students are divided four groups Red, Blue, Green Yellow Both boys and Girls. We are conducting games for boys Cricket, Kabaddi, Volley Ball for Girls Throw Ball, Chess, Carrom. Athletic Events for Boys 100 mts 200 mts, Javelin, Shot-put, Discuss, for Girls 100mts, 200 mts, Javelin, Shot-put, Discuss throw, etc.







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Our mambs students are playing various games -chess games in online



Our mambs students are playing carrom games







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Kabaddi is basically a combative sport, with seven players on each side; played for a period of 40 minutes with a 5 minutes break (20-5-20). The core idea of the game is to score points by raiding into the opponent's court and touching as many defence players as possible without getting caught on a single breath.



Our mambs students are playing kabaddi and cricket& athletics



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anur Trich



After a short run, the javelin is thrown directly forward with an over-the-shoulder motion into a 29° sector marked on the field. It must land point first. The thrower's body may not rotate a full turn (360°) before the javelin is released, and the thrower may not step on or beyond a line at the end of the runway.

Athletics is a group of sporting events that involves competitive running, jumping, throwing, and walking. The most common types of athletics competitions are track and field, road running, cross-country running, and racewalking. World Athletics, formerly known as the International Amateur Athletic Federation and International Association of Athletics Federations and formerly abbreviated as the IAAF, is the international governing body for the sport of athletics, covering track and field, cross country running, road running, race walking.





## Siruganur, Tiruchirappalli - 621 105. NAAC Accredited with 'A' Grade (Approved by AICTE and Affiliated to Anna University,Chennai)





- · Published their works in reputed journals
- · Won the best paper award or presentation at conferences

The International Day for Achievers is celebrated every year on March 24 to recognize and celebrate the achievements of an individual

Our mambs students MR.R. THIVIN KUMAR and MS.SHAMEEM BANU received best out going studentaward.







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# STUDENTSPARTICIPATIONRATIO:

Male	Female	Total	
100	60	160	

# WOMEN RESULTS

# EVENT: 100 MTS

PLACE	NAME	HOUSE	CLASS	PERFOMANCE
FIRST	DURA	RED	I MBA	11.00 Sec
SECOND	RUBINI	YELLOW	I MBA	11.10 sec
THIRD	SAHAYASUBASHINI	RED	I MBA	11.12sec

## **EVENT: DISC**

PLACE	NAME	HOUSE	CLASS	PERFOMANCE
FIRST	ANISHA S	GREEN	I MBA	16.00 Mts
SECOND	ANUSIYA A	YELLOW	I MBA	15.90 Mts
THIRD	CHITRA BANU	RED	I MBA	14.15 Mts

## **EVENT:JAVILEN**

Fanur, Trichy

PLACE	NAME	HOUSE	CLASS	PERFOMANCE
FIRSTO	CHITRA BANU	GREEN	I MBA	9.55 Mts
SECOND	ANUSIYAA	YELLOW	I MBA	9.10 Mts
THIRD	RENU METILDA	BLUE	I MBA	9.00 Mts

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**EVENT: SHOT PUT** 

PLACE	NAME	HOUSE	CLASS	PERFOMANCE
FIRST	ANISHA	GREEN	I MBA	5.66 Mts
SECOND	RAITH	YELLOW	I MBA	5.15 Mts
THIRD	ANUSHIYA	BLUE	I MBA	5.05 Mts

# MEN RESULTS

**EVENT: SHOT PUT** 

PLACE	NAME	HOUSE	CLASS	PERFORMANCE
FIRST	MANOJ. P	GREEN	I MBA	8.30 Mts
SECOND	MAHENDREN	YELLOW	I MBA	8.30 Mts
THIRD	HARISH	BLUE	I MBA	8.20 Mts

**EVENT: DISCUS THROW** 

PLACE	NAME	HOUSE	CLASS	PERFORMANCE
FIRST	MANOJ P	GREEN	I MBA	21.60 Mts
SECOND	KESAVAN	YELLOW	I MBA	17.55 Mts
THIRD	IMRAN N	BLUE	I MBA	17.20 Mts

**EVENT: JAVELIN THROW** 

PLACE	NAME	HOUSE	CLASS	PERFORMANCE
FIRST	MANOJ P	BLUE	I MBA	21.60 Mts
SECOND	KESAVAN M	YELLOW	I MBA	17.55 Mts
THIRD	HARISH M	BLUE	I MBA	17.20 Mts

# Games

## VOLLEY BALL:

PLACE	House
FIRST	RED
SECOND	YELLOW
THIRD	BLUE

## CRICKET

PLACE	House
FIRST	GREEN
SECOND	YELLOW
THIRDO	BLUE



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### KABADDI

PLACE	House
FIRST	GREEN
SECOND	RED
THIRD	BLUE

### THROW BALL:

PLACE	House
FIRST	RED
SECOND	YELLOW
THIRD	BLUE

### CHESS:

PLACE	House
FIRST	GREEN
SECOND	YELLOW
THIRD	BLUE

### CARROM:

PLACE	House
FIRST	GREEN
SECOND	RED
THIRD	BLUE

# Annual, Achievers and Sports Day

M.A.M. B-School, a standalone business School Trichy its Sports club& Internal Quality Assurance Cell (IQAC) jointly organized "Annual, Achievers and Sports Day" on 1<sup>st</sup> July 2023. The Annual day starts with the Annual report of the 2022-2023 by the Dr. M. Hemalatha, Director, M.A.M. B-School along with the welcome address. She presented the detailed Annual Report of the institution which includes institutional activities and students' activities along with the consolidated details. In the Annual day celebration, the institution provided the Best students awards, students Overall proficiency and RotractRyla Make trip to Singaporg awards are presented to students with great appreciation for the academic year of

of sports day celebration, the winners of various indoor and outdoor sports against with appreciation certificates along with trophies. There were various



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# Our mambs students are playing chess games with physical mode

chess is a board game for two players. It is sometimes called international chess or Western chess to distinguish it from related games such as xiangqi (Chinese chess) and shogi (Japanese chess).

Chess is an abstract strategy game that involves no hidden information and no elements of chance. It is played on a chessboard with 64 squares arranged in an 8×8 grid. The players, referred to as "White" and "Black", each control sixteen pieces: one king, one queen, two rooks, two bishops, two knights, and eight pawns. White moves first, followed by Black. The game is typically won by checkmating the opponent's king, i.e. threatening it with inescapable capture. There are several ways a game can end in a draw.

the objective of discus in athletics is to achieve the maximum distance with the thrown discus. The throwing circle is a 2.5m diameter circle made of concrete or another suitable material. It is used as a starting point for the athlete to begin the throw.

Achievers' Day is an annual event where colleges recognize and reward students for their accomplishments in a variety of areas. The event may include awards for:

- Academics
- Sports
- Culture
- Inter and intra collegiate events
- Career fulfilment
- Higher studies
- NCC and NSS

B-Sc

Some examples of achievements that may be recognized include:

- · Receiving placement offers with the highest pay package
- · Securing placement in reputed companies

Securing GATE Rank

Admitted to various academic programs in IITs or NITs

ecured the highest CGPA and stood first in different branches



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sports which includes the events 400 meters, 4\*100 meters relay, 100 meters, 200 meters, disc throw and short put and also cricket, volley ball and throw ball games. The various cultural events were also performed by the students that includes solo dance, group dance, solo singing, group singing, mime, ad-zap were performed by the students as part of the programme.Mr. M. Ram Chandar, Manager- PR & HR at AMMAN TRYchief guest for this programme and he encouraged the students by informed that this is an occasion of celebration, felicitation, feast and festivity when students present not only their wonderful performances but also receive honours for their curricular and extra-curricular achievements. He informed that the strong will and determination are the essential requirements to attain success. He also stated the importance of sports by highlighted that participation in sports will not only help them to improve their physical health but will also give them the mental energy to cope and study well. The chief guest also pinpointed that all the students were very much excited after all this was the time to enjoy beyond their studies. Mr. K. Edison Chinnadurai, Physical Director, M.A.M. B-School made the requisite arrangements for the programme.

### OUTCOMES OF SPORTS EVENTS

Sport for Development programmes deliver outcomes that can either be of interest to the young person or to social groups and communities. For example, a programme can change individual emotional skills and behaviours, and as a result influence their family lives, communities and wider society.







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5.3.1.1 Number of awards/medals for outstanding performance in sports/cultural activities at University/state/national / international level (award for a team event should be counted as one) during the year.

Year	2023-2024
Number	33



#### 5.3.1 Number of awards/medals for outstanding performance in sports/cultural activities at University/state/national / international level (award for a team event should be counted as one) during the year.

5.3.1.1 Number of awards/medals for outstanding performance in sports/cultural activities at University/state/national / international level (award for a team event should be counted as one) during the year.

Year	Name Of The Award/ Medal	Team / Individual	University / State / National / International	Sports / Cultural	Name Of The Student
	M.A.M BUSINESS SCHOOL-TALENT SPOTTER-PAPER PRESENTATION- FIRST PLACE	INDIVIDUAL	TALENT SPOTTER 23	CULTURAL	MAJUMAINA
	M.A.M. BUSINESS SCHOOL-TALENT SPOTTER-PAPER PRESENTATION- THIRD PLACE	INDIVIDUAL	TALENT SPOTTER 23	CULTURAL	R.NANDHANA
	M.A.M BUSINESS SCHOOL-TALENT SPOTTER-PAPER PRESENTATION- FIRST PLACE	INDIVIDUAL	TALENT SPOTTER 23	CULTURAL	S. ARIFA MUBIN
	M.A.M BUSINESS SCHOOL-TALENT SPOTTER-SPEECH COMPETITION- SECOND PLACE	INDIVIDUAL	TALENT SPOTTER 23	CULTURAL	S.RIFANA
28.08.23 FO30.08.2023	M.A.M BUSINESS SCHOOL-TALENT SPOTTER-SPEECH COMPETITION- SECOND PLACE	INDIVIDUAL	TALENT SPOTTER 23	CULTURAL	S. SESHAN
	M.A.M BUSINESS SCHOOL-TALENT SPOTTER-MEME CREATION - SECOND PLACE	INDIVIDUAL	TALENT SPOTTER 23	CULTURAL	GUDAYAMOORTHI
	M.A.M BUSINESS SCHOOL-TALENT SPOTTER-SOLO SINGING-FIRST PLACE	INDIVIDUAL	TALENT SPOTTER 23	CULTURAL	P JACOB SINGING
	M.A.M BUSINESS SCHOOL-TALENT SPOTTER-SOLO DANCE -SECOND PLACE	INDIVIDUAL	TALENT SPOTTER 23	CULTURAL	A BOSIYA
	M.A.M BUSINESS SCHOOL-TALENT SPOTTER-SOLO SINGING -SECOND PLACE	INDIVIDUAL	TALENT SPOTTER 23	CULTURAL.	MERLIN FATHIMA
	CAPTO FEST 2K23-CORPORATE WALK-THIRD PLACE	TEAM	CAPTO FEST 2K23	CULTURAL	S.GANESH
04.09.2023	CAPTO FEST 2K23-CORPORATE WALK-THIRD PLACE	TEAM	CAPTO FEST 2K23	CULTURAL	S.SRINIVASAN
	CAPTO FEST 2K23-CORPORATE WALK -THIRD PLACE	TEAM	CAPTO FEST 2K23	CULTURAL	G GAYATHRI

Year	Name Of The Award/ Medal	Team / Individual	University / State / National / International	Sports / Cultural	Name Of The Student
	CAPTO FEST 2K23-CORPORATE WALK -THIRD PLACE	TEAM	CAPTO FEST 2K23	CULTURAL	S.ARIFA MUBIN
	CAPTO FEST 2K23-BUSINESS QUIZ -FIRST PLACE	INDIVIDUAL	CAPTO FEST 2K23	CULTURAL	A SHEIX AMEEN
04.09.2023	CAPTO FEST 2K23-BUSINESS QUIZ -FIRST PLACE	INDIVIDUAL	CAPTO FEST 2K23	CULTURAL	A.MOHAMMED SHIBLY
	CAPTO FEST 2K23-HR GAMES -FIRST PLACE	INDIVIDUAL	CAPTO FEST 2K23	CULTURAL.	K.ROSHINI
	CAPTO FEST 2K23-HR GAMES -FIRST PLACE	INDIVIDUAL	CAPTO FEST 2K23	CULTURAL	K HARINI
	MAMARIA-2K23-SHORT FLIM - FIRST PLACE	TEAM	INTER-COLLEGIATE CULTURAL EXTRAVAGANZA	CULTURAL	S.SRIRAM
	MAMARIA-2K23-SHORT FLIM - FIRST PLACE	TEAM	INTER-COLLEGIATE CULTURAL, EXTRAVAGANZA	CULTURAL	S. SRINIVASAN
09 09 2023	MAMARIA-2K23-SHORT FLIM - FIRST PLACE	TEAM	INTER-COLLEGIATE CULTURAL EXTRAVAGANZA	CULTURAL	P.SIRANJEEVI
07.09.2023	MAMARIA-2K23-SHORT FLIM - FIRST PLACE	TEAM	INTER-COLLEGIATE CULTURAL EXTRAVAGANZA	CULTURAL	S SAMPATH KUMAR
	MAMARIA-2K23-SHORT FLIM - FIRST PLACE	TEAM	INTER-COLLEGIATE CULTURAL EXTRAVAGANZA	CULTURAL	N SURENDHAR
	MAMARIA-2K23-SHORT FLIM - FIRST PLACE	TEAM	INTER-COLLEGIATE CULTURAL EXTRAVAGANZA	CULTURAL	G. UDHAYA MOORTHI
4 10.2023	DHANALAKSHMI SRINIVASAN ENGINEERING COLLEGE-PAPER PRESENTATION-FIRST PLACE	INDIVIDUAL	NATIONAL LEVEL TECHNICAL SYMPOSIUM	CULTURAL	S.DHARANYA
M. FO. 2023	DHANALAKSHMI SRINIVASAN ENGINEERING COLLEGE-ADZ-UP-FIRST PLACE	INDIVIDUAL	NATIONAL LEVEL TECHNICAL SYMPOSIUM	CULTURAL	K.HEMNATH
0.11.2023	M.A.M BUSINESS SCHOOL -DRAWING CONTEST 23-THIRD PLACE	INDIVIDUAL	B-SCA	CULTURAL.	J VISHAVASAPRIYA
0.11.2023	CHETTINAD COLLEGE OF ENGINEERING & TECHNOLOGY-STOCK WAR- THIRD PLACE		MAMBS PAMSMEET-2023	CULTURAL	D.N.RAJESH
0.11.2023	CHETTINAD COLLEGE OF ENGINEERING & TECHNOLOGY-STOCK WAR- THIRD PLACE	TEAM (S)	ÇÂNSMEET-2023	CULTURAL	D.MEERA MYDEEN

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Year	Name Of The Award/ Medal	Team / Individual	University / State / National / International	Sports / Cultural	Name Of The Student
	M.A.M BUSINESS SCHOOL -CHRISTMAS CELEBRATION -BEST SANTA- SECOND PLACE	INDIVIDUAL	CHRISTMAS CELEBRATION 23	CULTURAL	S.GAYATHRI SURUTHI
	M.A.M BUSINESS SCHOOL-CHRISTMAS CELEBRATION-CRIB AND TREE MAKING-FIRST PLACE	INDIVIDUAL	CHRISTMAS CELEBRATION 23	CULTURAL	G.UDAYAMOORTHI
23.12.2023	M.A.M BUSINESS SCHOOL -CHRISTMAS CELEBRATION -BEST SANTA- SECOND PLACE	INDIVIDUAL	CHRISTMAS CELEBRATION 23	CULTURAL.	A VISHWA AROCKIYA DAS
	M.A.M BUSINESS SCHOOL-CHRISTMAS CELEBRATION GROUP SINGING- FIRST PLACE	INDIVIDUAL	CHRISTMAS CELEBRATION 23	CULTURAL	L.PIO LUKE
28.12.2023	EERA IDHAYANGAL ORGANISATION-SHORT FLIM-THIRD PLACE	INDIVIDUAL	KALAIMAGAL SHORT FLIM CONTEST	CULTURAL	G. UDHAYA MOORTHI
11811	M.A.M BUSINESS SCHOOL -PONGAL CELEBRATION-DANCE THAPPATTAM -FIRST PLACE	TEAM	PONGAL CELEBRATION 2024	CULTURAL.	R. SUBIKSHAN
Ua190-20-50	M.A.M BUSINESS SCHOOL-PONGAL CELEBRATION-PONGAL MAKING - SECOND PLACE	INDIVIDUAL	PONGAL CELEBRATION 2024	CULTURAL	A.DURGADEVI
12.01.2024	M.A.M. BUSINESS SCHOOL -PONGAL CELEBRATION-PONGAL MAKING - SECOND PLACE	INDIVIDUAL	PONGAL CELEBRATION 2024	CULTURAL	K.KALAI PRIYA
	M.A.M BUSINESS SCHOOL -PONGAL CELEBRATION-RANGOLI COMPETITION-SECOND PLACE	INDIVIDUAL	PONGAL CELEBRATION 2024	CULTURAL	K KALAI PRIYA
09.03.2024	TRICHY ENGINEERING COLLEGE -SHORT FILM 2024-SECOND PRIZE	TEAM	TECHSIGNIA-2024	CULTURAL	B.KARTHI
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-CORPORATE WALK-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	J.N. MELWIN PEO
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-CORPORATE WALK-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	R.PON MONICKA
4.03.2024	HINDUSTHAN INSTITUTE OF TECHNOLOGY-CORPORATE WALK-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	R.DIVYA VILASINI
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-CORPORATE WALK-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	RAGHAVEN
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-CORPORATE WALK-FIRST PLACE	SCHOOL	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	G GAYATHRI

Year	Name Of The Award/ Medal	Team / Individual	University / State / National / International	Sports / Cultural	Name Of The Student
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-CORPORATE WALK-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	P.JANA RANJANI
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-CORPORATE WALK-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	NIVAS KRISHNAN
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-AD-ZAP-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL.	S.NAVEEN KUMAR
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-AD-ZAP-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL.	V.RAGA PRIYA
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-AD- ZAP-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	M.DEVA PRASANTH
14.03.2024	HINDUSTHAN INSTITUTE OF TECHNOLOGY-AD- ZAP-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	A ASHIQ BASHA
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-AD- ZAP-FIRST PLACE	TEAM	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	A BORJEO BHARATH RAJ
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-WEALTH OUT OF WASTE- SECOND PLACE	INDIVIDUAL	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	N. SURENDHAR
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-WEALTH OUT OF WASTE- FIRST PLACE	INDIVIDUAL	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL.	K. ADITHIYAN
	HINDUSTHAN INSTITUTE OF TECHNOLOGY-WEALTH OUT OF WASTE- FIRST PLACE	INDIVIDUAL	NATIONAL LEVEL INTERCOLLEGIATE MEET- HITROUPE	CULTURAL	G GURU PRASANNA









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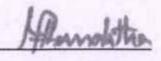


## CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms. JUMAINA · M· A has won prize I/II/III/ participated in the event PAPER PRESENTATION in TALENT SPOTTER'23 on 28.08.2023 to 30.08.2023 at M.A.M B-School, Trichy.





Dr. M. Hemalatha DIRECTOR, MAMBS



DIRECTOR M.A.M. B-SCHOOL

Siruganur, Trichy-621105





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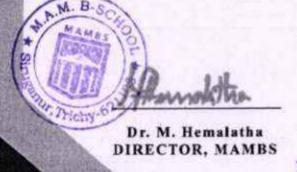




# CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms. R. NANDHANA has won prize I/II/III/ participated in the event PAPER PRESENTATION in TALENT SPOTTER'23 on 28.08.2023 to 30.08.2023 at M.A.M B-School, Trichy.



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Mrs. Fathima Bathool Maluk Secretary & CEO, MASTER G.I

Siruganur, Trichy-621105





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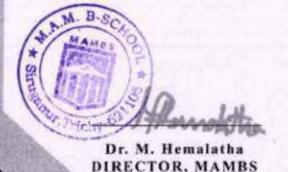




## CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms. ARIFA MUBIN. S has won prize I/II/III/ participated in the event PAPER PRESENTATION in TALENT SPOTTER'23 on 28.08.2023 to 30.08.2023 at M.A.M B-School, Trichy.



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Mrs. Fathima Bathool Maluk
Secretary & CEO, MASTER G.I

Siruganur, Trichy-621105





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# CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms. RIFANA. Sharwon prize I/II/III/ participated in the event Speech Competition in TALENT SPOTTER'23 on 28.08.2023 to 30.08.2023 at M.A.M B-School, Trichy.

Dr. M. Hemalatha
DIRECTOR, MAMBS

DIRECTOR
M.A.M. B-SCHOOL
Siruganur, Trichy-621105

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# CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms. SESHAN.S has won prize I/II/III/ participated in the event SPEECH COMPETITION in TALENT SPOTTER'23 on 28.08.2023 to 30.08.2023 at M.A.M B-School, Trichy.

Dr. M. Hemalatha DIRECTOR, MAMBS

Mrs. Fathima Bathool

Mrs. Fathima Bathool Maluk Secretary & CEO, MASTER G.I

M.A.M. B-SCHOOL

Siruganur, Trichy-621105





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# CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms.	Gr. WDAYAMOORTHI	has won
prize I/II/III/ participated in the event	DRAMA	in
TALENT SPOTTER'23 on 28.08.2023	to 30.08.2023 at M.A.M B-S	chool, Trichy.



Dr. M. Hemalatha DIRECTOR, MAMBS DIRECTOR

M.A.M. B-SCHOOL Siruganur, Trichy-621105.

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# CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms. JACOB JOISE P has won prize I/II/III/ participated in the event SOLO SINGING in TALENT SPOTTER'23 on 28.08.2023 to 30.08.2023 at M.A.M B-School, Trichy.

Dr. M. Hemalatha
DIRECTOR, MAMBS

DIRECTOR
M.A.M. B-SCHOOL
Siruganur, Trichy-621105

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# CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms.	Bosiy	4 · A	has won
prize I/II/III/ participated in the event	Solo	DANCE	in
TALENT SPOTTER'23 on 28.08.2023	to 30.08.202	3 at M.A.M B-S	chool, Trichy.

Dr. M. Hemalatha
DIRECTOR, MAMBS

出土これへ

DIRECTOR Mrs. Fathima Bathool Maluk M.A.M. B-SCHOOL Secretary & CEO, MASTER G.I

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## CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms. MERLIN FATHIMA	has won
	in
TALENT SPOTTER'23 on 28.08.2023 to 30.08.2023 at M.A.M B-S	chool, Trichy.

Dr. M. Hemalatha
DIRECTOR, MAMBS

DIRECTOR I.A.M. B-SCHOO 出まれるへ

Mrs. Fathima Bathool Maluk Secretary & CEO, MASTER G.I

M.A.M. B-SCHOOL Siruganur, Trichy-621105



#### **BON SECOURS COLLEGE FOR WOMEN**

Accredited with'A++'Grade by NAAC in Cycle II
Affiliated to Bharathidasan University, Tiruchirappalli
UGC recognized 2(f) & 12(B) Institution
Vilar bypass,Thanjavur,Tamil Nadu.



# CAPTO FEST 2K23 CERTIFICATE OF APPRECIATION

This i	is to certify that Mr/ <del>Ms</del> . <u>5. GIBNESH</u>					(
	M.A.M. B. ScHool		t	nas pa	rticip	ated
the	CORPORATE WALK	event	and	won	the	1/11/
prize	/participated in "CAPTO FEST 2K2	3" conducte	d by t	he De	partr	nent (
Com	merce with Computer Application	s, Bon Seco	urs C	ollege	for \	Wome
Than	javur on September 4, 2023.					

Dr.K.Punitha Department

Sr. Jaranaia Mary

Rev.Sr.Terencia Mary

Director DIRECTOR

M.A.M. B-SCHOO! Siruganur, Trichy-621 Dr.S.Gayathri Principal



#### **BON SECOURS COLLEGE FOR WOMEN**

Accredited with'A++'Grade by NAAC in Cycle II
Affiliated to Bharathidasan University, Tiruchirappalli
UGC recognized 2(f) & 12(B) Institution
Vilar bypass, Thanjavur, Tamil Nadu.



# CAPTO FEST 2K23 CERTIFICATE OF APPRECIATION

This is to certify that Mr/Ms. S. SRINIVASAN					(
M.A.M.B - SCHOOL		t	nas pai	rticipa	ated
the CORPORATE WALK	event				
prize/participated in "CAPTO FEST 2K23"	conducte	d by t	he De	partm	ent (
Commerce with Computer Applications,	Bon Seco	urs C	ollege	for V	<b>V</b> ome
Thanjavur on September 4, 2023.					



Sx. Jaranoia Mary

Rev.Sr.Terencia Mary

Director

DIRECTOR

M.A.M. B-SCHOOL

Siruganur, Trichy-621105

Dr.S.Gayathri Principal



### BON SECOURS COLLEGE FOR WOMEN

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UGC recognized 2(f) & 12(B) Institution
Vilar bypass, Thanjavur, Tamil Nadu.

# DEPARTMENT OF COMMERCE (CA) CAPTO FEST 2K23 CERTIFICATE OF APPRECIATION

This is to certify that Mr/Ms. HARINI . K	
MAM BUSINESS SCHOOL - TRICHY	has participated i
the HR GIAMES	event and won the
prize /participated in "CAPTO FEST 2K23"	" conducted by the Department
Commerce with Computer Applications,	Bon Socours College for My
Thanjavur on September 4, 2023.	bon secours college for Womer
7 o copeciniber 4, 2023.	W

Dr.K.Punitha Devi

**Head of the Department** 

Sa. Javancia Many DIRECTOR

Rev.Sr.Terencia Mary Dr.S.Gayathri

Director

Principal

COMMERCE (CA



TRICHY - CHENNAI TRUNK ROAD, SIRUGANUR, TIRUCHIRAPPALLI - 621 105
Approved by AICTE New Delhi | Affiliated to Anna University, Chennai



#### CERTIFICATE OF MERIT

# MAMARIA -2K23

INTER - COLLEGIATE CULTURAL EXTRAVAGANZA

SCHOOL, SIRUGANUR, TRICHY	_ has won the
ce in SHORT FILM	event of



JOINT SECRETARY

M.A.M. B-SCHOOL



TRICHY - CHENNAI TRUNK ROAD, SIRUGANUR, TIRUCHIRAPPALLI - 621 105
Approved by AICTE New Delhi | Affiliated to Anna University, Chennai



#### CERTIFICATE OF MERIT

# MAMARIA -2K23

INTER - COLLEGIATE CULTURAL EXTRAVAGANZA

This is to certify that Mr / Ms _ S. SRINIVASAN	of
MA.NO B. SCHOOL, SIRUGANUR, TRICHY	has won the
First / Second place in SHORT FILM	event of
MAMARIA - 2K23 Inter - collegiate cultural extravaganza held on ogth	Sentember 2022



JOINT SECRETARY

M.A.M. B-SCHOOL



TRICHY - CHENNAI TRUNK ROAD, SIRUGANUR, TIRUCHIRAPPALLI - 621 105
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#### CERTIFICATE OF MERIT

# MAMARIA -2K23.

INTER - COLLEGIATE CULTURAL EXTRAVAGANZA

This is to certify that Mr / Ms P. SIRANJEEVI	of
M. A.M. B. SCHOOL, SIRUGANUR, TRICHY	has won the
First / Second place in SHORT FILM	event of
MAMARIA - 2K23 Inter - collegiate cultural extravaganza held on 09th	September, 2023



JOINT SECRETARY

M.A.M. B-SCHOOL



TRICHY - CHENNAI TRUNK ROAD, SIRUGANUR, TIRUCHIRAPPALLI - 621 105
Approved by AICTE New Delhi | Affiliated to Anna University, Chennai



#### CERTIFICATE OF MERIT

# MAMARIA -2K23.

INTER - COLLEGIATE CULTURAL EXTRAVAGANZA

o certify that Mr / Ms S. SAMPATH KUMAR	of
A.M. B. SCHOOL, SIRVYANUR, TRICHY ha	as won the
Second place in SHORT FILM	_ event of
A - 2K23 Inter - collegiate cultural extravaganza held on 09th Sent	tember 202



JOINT SECRETARY

N. M. M. B.S. N. Skuganur, T.



TRICHY - CHENNAI TRUNK ROAD, SIRUGANUR, TIRUCHIRAPPALLI - 621 105
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#### CERTIFICATE OF MERIT

# MAMARIA -2K23

INTER - COLLEGIATE CULTURAL EXTRAVAGANZA

This is to certify that Mr / Ms N. SURENDHAR	of
M.A.M B. SCHOOL, SIRUGANUR, TRICHY	has won the
First / Second place in SHORT FILM	event of
MAMARIA - 2K23 Inter - collegiate cultural extravaganza held on 09	h September, 2023



JOINT SECRETARY

M.A.M. B-SCHOOL



TRICHY - CHENNAI TRUNK ROAD, SIRUGANUR, TIRUCHIRAPPALLI - 621 105
Approved by AICTE New Delhi | Affiliated to Anna University, Chennai



#### CERTIFICATE OF MERIT

# MAMARIA -2K23

INTER - COLLEGIATE CULTURAL EXTRAVAGANZA

This is to certify that Mr / Ms	of
M.A.M B. SCHOOL, SIRUGANUR, TRICHY	_ has won the
First / Second place in SHORT FILM	event of
MAMARIA - 2K23 Inter - collegiate cultural extravaganza held on 09	h September, 2023

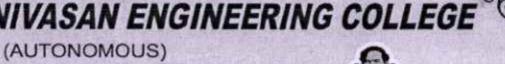


JOINT SECRETARY

DIRECTOR
M.A.M. B-SCHOOL
Single and Ir, Trichy-621



#### DHANALAKSHMI SRINIVASAN ENGINEERING COLLEGE





(Approved by AICTE, New Delhi & Affiliated to Anna University, Chennai) Re-Accredited with 'A' Grade by NAAC, Accredited by TCS, Re-Accredited by NBA (BME, ECE & EEE)

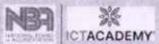
**PERAMBALUR - 621 212.** 







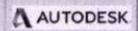














#### NATIONAL LEVEL TECHNICAL SYMPOSIUM

(UNIQUE 2K23)

### **CERTIFICATE**

This is to certify that	<del>Dr</del> ./ <del>Mr</del> ./ <del>Mro</del> ./Ms	DHARAN	YA S	
of	M . A . M	B-	SCHOOL	<del>Placing 19' / 2<sup>ml</sup> / 3**</del> /
Presented / Partici	pated in the Event of	PAPER	PRESENTA	T/ON which
is held as a part of	of National Level symposiu	m UNIQUE - 2	K23 at Department of I	Management Studies,
Dhanalakshmi	Srinivasan Engineering Co	ollege (Autono	mous), Perambalur on	4th October 2023.



DIRECTOR M.A.M. B-SCHOOL



Siruganur, Frichy-021105



#### DHANALAKSHMI SRINIVASAN ENGINEERING COLLEGE





(AUTONOMOUS)

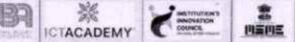
(Approved by AICTE, New Delhi & Affiliated to Anna University, Chennai) Re-Accredited with 'A' Grade by NAAC, Accredited by TCS, Re-Accredited by NBA (BME, ECE & EEE) **PERAMBALUR - 621 212.** 







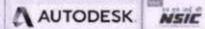














#### NATIONAL LEVEL TECHNICAL SYMPOSIUM

(UNIQUE 2K23)

### CERTIFICATE

This	is to certify that E	or./Mr./ <del>Mrs</del> ./ <del>Ms</del>	HEMNATH K	
of_	M.A.M	B3CHOOL		Placing 1 / 2 / 3 /
Res	sented / Participa	ated in the Event of	ADZ -UP	which
is	held as a part of	National Level symposi	um UNIQUE - 2K23 at Departe	ment of Management Studies,
	Dhanalakshmi S	Srinivasan Engineering	College (Autonomous), Perami	balur on 4th October 2023.



DIRECTOR M.A.M. B-SCHOOL Siruganur, Trichy-621105







(Approved by AICTE and Affiliated to Anna University)

Siruganur, Tiruchirappalli - 621 105.

www.mambs.com, director@mambs.com







## CERTIFICATE &

OF

#### APPRECIATION

This is to certify that Mr./Ms. J. VISHAVASAPRIYA has

won prize I/II/III/ participated in the event DRAWING CONTEST

on 10/4/23

at M.A.M B-School, Trichy.



DIRECTOR

M.A.M. B-SCHOOL

Siruganur, Trichy-621105

Dr. M. Hemalatha DIRECTOR, MAMBS 出土ってる





# CAMSMEET - 2023

#### CERTIFICATE OF ACHIEVEMENT

This is to certify that Mr. / MsMEERA MYDEEN D.	of
M.A.M. B. SCHOOL, TRICHY	has won
THIRD Prize in STOCK WAR in	CAMSMEET' 23 -
A National Level Management Meet, held on 30th November, 2023.	





HOB PAMBA

DIRECTOR
M.A.M. B-SCHOOL
Siruganur, Trichy-621105

PRINCIPAL





# CAMSMEET - 2023

#### CERTIFICATE OF ACHIEVEMENT

This is to certify that Mr. / Ms	of
M.A.M. B-SCHOOL, TRICHY	has won
THIRD Prize in STOCK WAR	in CAMSMEET' 23 -
A National Level Management Meet, held on 30 <sup>th</sup> November, 2023.	

Coordinator



HSB MHBA

DIRECTOR
M.A.M. B-SCHOOL
Siruganur, Trichy-621105

CAD 16

PRINCIPAL





NAAC Accredited with 'A' Grade (Approved by AICTE and Affiliated to Anna University) Siruganur, Tiruchirappalli - 621 105.





# CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms. S. GAYATHRI COWTHI has won

HATHH participated in the event CRIB AND TREE MAKING

Christmas Celebration'23 on 23.12.2023 at M.A.M B-School, Trichy.



Dr. M. Hemalatha DIRECTOR, MAMBS



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Siruganur, Tiruchirappalli - 621 105.





# CERTIFICATE

OF APPRECIATION

This is to certify that Mr./Ms. GI. UDAYA MOORTH has won prize I/II/III/ participated in the event CRIR AND TREE MAKING in Christmas Celebration'23 on 23.12.2023 at M.A.M B-School, Trichy.



Alemobilia

Dr. M. Hemalatha DIRECTOR, MAMBS



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NAAC Accredited with 'A' Grade pproved by AICTE and Affiliated to Anna University) Siruganur, Tiruchirappalli - 621 105.





# CERTIFICATE

OF APPRECIATION

prize I/II/III/ participated in the event BEST SANTA

This is to certify that Mr./Ms. A. VISHWA AROCKIYA DASS has won

Christmas Celebration'23 on 23.12.2023 at M.A.M B-School, Trichy.



Dr. M. Hemalatha

DIRECTOR, MAMBS



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# CERTIFICATE

OF APPRECIATION

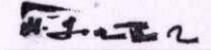
This is to certify that Mr./Ms. L. Pio Luke

prize I/II/III/ participated in the event GROUP SINGING

Christmas Celebration'23 on 23.12.2023 at M.A.M B-School, Trichy.

Dr. M. Hemalatha DIRECTOR, MAMBS

DIRECTOR M.A.M. B-SCHOOL Siruganur, Trichy-621105

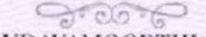




# CERTIFICATE

This certificate proudly presented to





#### UDAYAMOORTHI (URIMAYIN KURAL)

has presented his creative short film in kalaimagal Short Film Contest 2K23 and Secured 3RD PLACE.

We wish you the best in Future Endeavors .... !!!





on 28-12-2023



Certificate ID DAECXA-CE000032

M.A.M. B-SCHOOL Siruganur, Trichy-621105

Made for free with Certify'en





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Siruganur, Tiruchirappalli 621 105





MAN BUSINES SCHOOL

# CERTIFICATE

BEST WARD

OF APPRECIATION

This is to certify that Mr./Ms. SUBIKSHAN. R has won prize I/II/III/ participated in the event DANCE (THAPPATTAM) in

Pongal Celebration on 12.01.2024 at M.A.M B-School, Trichy.

Sungar. A. Sungar. A.

Dr. M. Hemalatha DIRECTOR, MAMBS DIRECTOR
M.A.M. B-SCHOOL
Siruganur, Trichy-621105

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Siruganur, Tiruchirappalli 621 105





MAJE BUILDS



OF APPRECIATION



This is to certify that Mr./Ms. \_\_\_\_\_\_\_ has won prize I/II/III/ participated in the event \_\_\_\_\_\_\_ PONMAL MAKING. \_\_\_\_\_\_\_ in

Pongal Celebration on 12.01.2024 at M.A.M B-School, Trichy.

Simpanus Harrolette

Dr. M. Hemalatha DIRECTOR, MAMBS

DIRECTOR
M.A.M. B-SCHOOL
Siruganur, Trichy-621105

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N.A.W. BUSINESS TOHOGY

# CERTIFICATE

OF APPRECIATION



This is to certify that Mr./Ms. KALAI Priya K has won prize I/II/III/ participated in the event RANGOLI in

Pongal Celebration on 12.01.2024 at M.A.M B-School, Trichy.

Dr. M. Hemalatha DIRECTOR, MAMBS

DIRECTOR
M.A.M. B-SCHOOL
Siruganur, Trichy-621105

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Approved by AICTE and Affiliated to Anna University
Siruganur, Tiruchirappalli 621 105





# CERTIFICATE



OF APPRECIATION

This is to certify that Mr./Ms. KALAI PRIYA . K

has won

prize I/II/III/ participated in the event \_\_ PONGIAL MAKING.

Pongal Celebration on 12.01.2024 at M.A.M B-School, Trichy.

Dr. M. Hemalatha DIRECTOR, MAMBS

DIRECTOR M.A.M. B-SCHOOL Siruganur, Trichy-621105 4.まってん



## TRICHY ENGINEERING COLLEGE

A Unit of SS Group of Institutions

Approved by AICTE & Affiliated to Anna University

An ISO 9001:2015 Certified Institution

Sivagnanam Nagar - Konalai - Trichy - 621 105.



Certificate of Excellence
TECSIGNIA 2x24

					/		
This	ic	to	certify	that	Mr./Ms.	B.	KARTHI
A		2.0	er en e	Water or	ACCOUNT OF STREET	-	the Martin and reliable reference

M.A.M - B - SCHOOL

has

participated / Won I/II/III place in the event of SHORT FILM

"TFCSIGNIA-2K24" organised by Trichy Engineering College, held on 09:08:2024



Er.Surya Subramaniam Secretary



Dr.Sujatha Subramaniam Chairman

M.A.M. B-SCHOOL Siruganur, Trichy-621105





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## DEPARTMENT OF MANAGEMENT SCIENCES

CERTIFICATIE OF APPRIECIATION

This is to certify that Mr. / Mrs. / MELWIN PEO. JN of

MAM COLLEGE, TRICHY has participated in Goysonate Walk

and won the ... I... Prize at the National Level Intercollegiate meet "HITROUPE 24" held at

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14<sup>th</sup> March 2024.

Ma P. MUTHURAJA
AP/MBA
ICHY-0 (EVENT CO-ORDINATOR)

Ms. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

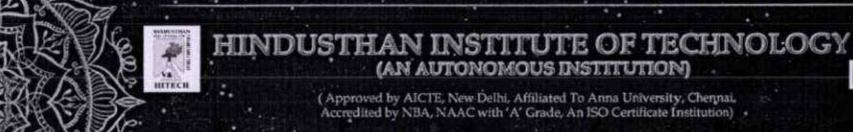
Dr. D. M. NAVARASU (DIRECTOR/ MBA) CONVENOR Dr. C. NATARAJAN (PRINCIPAL) PATRON

Dr. C. Na tary an. M.E., Ph.D.

Mindustran Institute of Technology

Coimbatore - 841 932.





## DEPARTMENT OF MANAGEMENT SCIENCES

CERTIFICATIE OF APPRIECIATION

This is to certify that Mr. / Mrs. / Pon Monick A. R of

MAM COLLEGE, TRICAY has participated in Consorate Walk

and won the .... T. Prize at the National Level Intercollegiate meet "HITROUPE 24" held at

HOO, HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

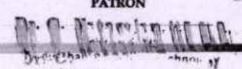
Mr. P. MUTHURAJA
AP/MBA
(EVENT CO-ORDINATOR)

Ms. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR

Dr. C. NATARAJAN (PRINCIPAL)

M.A.M. B-SCHOOL Siruganur, Trichy-6211-5







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## DEPARTMENT OF MANAGEMENT SCIENCES

CERTIFICATIE OF APPRIECIATION

This is to certify that Mr. / Mrs. / DIVYA VILASINI. R of

Mam COLLEGE, TRICHY has participated in Conformate Walk

and won the ...I... Prize at the National Level Intercollegiate meet "HITROUPE 24" held at

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

AP/MBA

(EVENT CO-ORDINATOR)

Ms. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR

Dr. C. NATARAJAN (PRINCIPAL) PATRON

M.A.M. B-SCHOOL Siruganur, Trichy-621105 Dr. C. Natarajan, M.E., Ph.D.,
PRINCIPAL
Hindusthan Institute of Technology
Coimbatore - 641 832





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## DEPARTMENT OF MANAGEMENT SCIENCES

CIERTITIFICATIE OF APPRIECIATION

This is to certify that Mr. / Mrs. / RAGHAVEN of

MAM COLLEGE Trichy has participated in Corporate Walk

and won the 1..... Prize at the National Level Intercollegiate meet "HITROUPE 24" held at

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

AP/MBA
(EVENT CO-ORDINATOR)

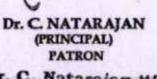
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MS. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR

Dr. C. Natarajan, M.E., Ph.D.
PRINCIPAL
Hindusthan Institute of Technology
Combators - 541 032.

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## DEPARTMENT OF MANAGEMENT SCIENCES

## CERTIFICATIE OF APPRIECIATION

This is to certify that Mr. / Mrs. / GIAYATHRI. G

MAMCOLLEGE, TRICHY has participated in Corporate Lille

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

AP/MBA

AP/MBA (EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR

(PRINCIPAL) PATRON

Dr. C. Natarajan, M.E., Ph.

DIRECTOR M.A.M. B-SCHOOL Siruganur, Trichy-621105











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## DEPARTMENT OF MANAGEMENT SCIENCES

CERTIFICATE OF APPRECIATION

This is to certify that Mr. / Mrs. / JANA RANJANI. P of

MAM COLLEGE, TRICHY has participated in Carporate Walk

and won the ...... Prize at the National Level Intercollegiate meet "HITROUPE 24" held at

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

AP/MBA

(EVENT CO-ORDINATOR)

Ms. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR C.NS

Dr. C. NATARAJAN (PRINCIPAL) PATRON

Dr. C. Natarajan, M.E.,Ph.D.,

Colmbatore - 641 032.

M.A.M. B-SCHOOL Siruganur, Trichy-621105







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## DEPARTMENT OF MANAGEMENT SCIENCES

CERTIFICATE OF APPRECIATION

This is to certify that Mr. / Mrs. / NIVAS KRISHNAN of

MAM COLUEGE TRICHY has participated in Components Walk

and won the .I.... Prize at the National Level Intercollegiate meet "HITROUPE 24" held at

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14<sup>th</sup> March 2024.

Mr. P. MUTHURAJA
AP/MBA
(EVENT CO-ORDINATOR)

MS. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR

Dr. C. NATARAJAN (PRINCIPAL) PATRON

Dr. C. Natain

Hindusthan Institute of Technolog Colmbatore - 641 032.

M.A.M. B-SCHOOL Siruganur, Trichy-621105





## HINDUSTHAN INSTITUTE OF TECHNOLOGY.



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## DEPARTMENT OF MANAGEMENT SCIENCES

## CERTIFICATIE OF APPRIECIATION

This is to certify that Mr. / Mrs. / NAVEEN KUMAR . C of

MAM B'School has participated in AD-ZAP

and won the ........ Prize at the National Level Intercollegiate meet "HITROUPE 24" held at

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

OUT, THE WINT CO-ORDINATOR)

AP/MBA (EVENT CO-ORDINATOR) (DIRECTOR/MBA) CONVENOR

(PRINCIPAL) PATRON

Dr. C. Natarajan, M.E., Ph.D.,

PRINCIPAL Hindusthan Institute of Technology

DIRECTOR M.A.M. B-SCHOOL

Simpanur Trichy







## DEPARTMENT OF MANAGEMENT SCIENCES

CIERTIIFICATIE OF APPRIECIATION

This is to certify that Mr. / Mrs. / RAGIA PRIYA. V of

M. A.M. B'school has participated in AD-ZAP

MC V. MUTHURAJA
AP/MBA
AP/MBA
AP/TOEVENT CO-ORDINATOR)

Ms. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR Dr. C. NATARAJAN (PRINCIPAL)

Dr. C. Natarajan, M.E.,Ph.O.

Coimbatore • 641 832.

M.A.M. B-SCHOOL Siruganur, Trichy-621105



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## DEPARTMENT OF MANAGEMENT SCIENCES

CIERTIIIFICATIE OIF APPIRIECIATII

This is to certify that Mr. / Mrs. / DEVA PRASANTH: M of

MAM B'school has participated in AD - ZAP

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

AP/MBA VENT CO-ORDINATOR)

AP/MBA (EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR

Dr. C. NATARAJAN (PRINCIPAL)

Dr. C. Natarajan, M.E.,Ph.D.

Hindusthan Institute of





NBA O

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### DEPARTMENT OF MANAGEMENT SCIENCES

CIERTITIFICATIE OF APPRIECIATION

This is to certify that Mr. / Mrs. / ASHIQ BASHA A of

MAM B' School has participated in AD - ZAP

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14<sup>th</sup> March 2024.

Mr. P. MUTHURAJA AP/MBA

AP/MBA (EVENT CO-ORDINATOR) Ms. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/ MBA) CONVENOR Dr. C. NATARAJAN

(PRINCIPAL)
PATRON

Dr. C. Natarajan, M.E.,Ph.D.

PRINCIPAL
Hindusthan Institute of Technology

M.A.M. B-SCHOOL Siruganur, Trichy-621195





# HINDUSTHAN INSTITUTE OF TECHNOLOGY



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## DEPARTMENT OF MANAGEMENT SCIENCES

CERTIFICATE OF APPRECIATION

This is to certify that Mr. / Mrs. / BORJEO BHARATH RAJ: A of

MAM B'School has participated in AD-ZAP

and won the ....... Prize at the National Level Intercollegiate meet "HITROUPE 24" held at

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

Mr. P. MUTHURAJA
AP/MBA
(EVENT CO-ORDINATOR)

Ms. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR

M.A.M. B-SCHOOL Siruganur, Trichy-621105 c.W.

Dr. C. NATARAJAN (PRINCIPAL)

Dr. C. Natarajan, M.E.,Ph.D.

Combatore - 641 032.





(Approved by AICTE, New Delhi, Affiliated To Anna University, Chennai, Accredited by NBA, NAAC with 'A' Grade, An ISO Certificate Institution)

## DEPARTMENT OF MANAGEMENT SCIENCES

CERTIFICATIE OF APPRECIATION

Mr. P. MUTHURAJA
AP/MBA
(EVENT CO-ORDINATOR)

MS. S. SANGEETHA
AP/MBA
(EVENT CO-ORDINATOR)

Dr. D. M. NAVARASU (DIRECTOR/MBA) CONVENOR DT

Dr. C. NATARAJAN (PRINCIPAL) C. Nataration M.E.,Ph.D.,

Hindusthan institute of Fechnology

M.A.M. B-SCHOOL Siruganur, Trichy-621105







(Approved by AICTE, New Delhi, Affiliated To Anna University, Chennai, Accredited by NBA, NAAC with 'A' Grade, An ISO Certificate Institution)

## DEPARTMENT OF MANAGEMENT SCIENCES

CIERTITFICATIE OF APPRIECIATION

This is to certify that Mr. / Mrs. / K-ADITHIYAN of

MAM, TRICHY has participated in Health out of Waste

and won the ......... Prize at the National Level Intercollegiate meet "HITROUPE 24" held at

HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

AP/MBA (EVENT CO-ORDINATOR)

AP/MBA (EVENT CO-ORDINATOR) (DIRECTOR/ MBA) CONVENOR

Dr. C. NATARAJAN (PRINCIPAL) PATRON

Dr. C. Natarajan, M.E.,Ph.O. PRINCIPAL

Hindusthan Institute of Technolog Coimbatore - 641 032.

DIRECTOR M.A.M. B-SCHOOL Siruganur, Trichy-621105







## DEPARTMENT OF MANAGEMENT SCIENCES

## CIERTIIFICALTIE OF APPRIECIALTION

This is to certify that Mr. / Mrs. / G. GIURO PRASANNA of MAM, Trichy has participated in Wealth out of Waste and won the ......... Prize at the National Level Intercollegiate meet "HITROUPE 24" held at HINDUSTHAN INSTITUTE OF TECHNOLOGY, COIMBATORE on 14th March 2024.

> DIRECTO M.A.M. B-SCHOO

Siruganur, Trichy-621105

AP/MBA GARDIEVENT CO-ORDINATOR)

AP/MBA (EVENT CO-ORDINATOR) (DIRECTOR/MBA) CONVENOR

Coimbatore - 641 u32.

(PRINCIPAL)

Dr. C. Natarajan, M.E. Ph.O. Hindusthan Institute of Technology



Siruganur, Tiruchirappalli - 621 105.

NAAC Accredited with 'A' Grade

Approved by AICTE and Affiliated to Anna University, Chennai)



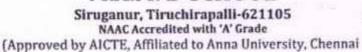
# PROGRAMME COMPLETION REPORT FOR

**MERCATO** 

DATE:23.09.2023











#### **Programme Completion Report**

#### Enclosures

Name of the Event Date of the Event Conducted : "MAMBS MERCATO"

: 23.09.2023

Sl.No	Description	Enclosed or not ( Please put Tick Mark only)
1.	Event Proposal	/
2.	Budget Proposed	✓ ·
3.	Event Planner / Circular	/
4.	Resource Person Invitation & Thanks Letter (optional)	
5.	Acceptance Letter from Resource Person (optional)	
6.	Resource Person's Profile	
7.	Invitation	~
8.	Agenda	
9.	Participants Attendance	
10.	Participants Feedback	~
11.	Event Photos with Geo tagged	
12.	Budget Utilization	~
13.	News Published in Papers	/
14.	PPT slide about the program (optional)	

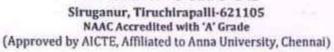
Coordinator of the Event

Director









MAM .

Date: 11.09.2023

#### Submitted to the Director:

Subject: Proposal for approval -"MAMBS MERCATO" Program

(a) It is proposed to conduct a program as detailed below:

Sl. No.	Topic	Details
1	Faculty coordinators	Dr.R.Karthika, ED Cell Coordinator M.A.M.B-SCHOOL
2	Title of program	MAMBS MERCATO
3	Date/Time	23.09.2023 / 10.00am - 04.00pm
4	Proposed venue	MAMBS ·
5	Name of the group institution that will participate	M.A.M.B-SCHOOL, Siruganur, Trichy
6	Focus audience	I& II Year MBA
7	Estimated number of audiences	288
8	Chief guest details	ALL FACULTY











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The agenda with resource persons for the program has been provided.

Day No.		1	Date	23.09.2023
Session No.	Time	Topics		Resource Person
1	10.00 am - 4.00 pm	MERCATO- SA	ALE STARTED	NIL

#### (b) Participant list:

Sl. No	Details of participants	
1	I & II Year MBA students (125 Students) 25 teams	

#### (c) The budget for the program is as stated below:

SI. No	Details of expenses	Amount in rupees	Payment to be made to the following account
. 1	Materials	1500	Cash
2	Refreshments& lunch	300	Cash
3	Poster, Invitation & Certificate	800	Cash
	Total budgeted expenses	Rs.2600	

Approval is requested.

**IQAC** Coordinator Faculty Coordinator





Siruganur, Tiruchirapalli-621105 NAAC Accredited with 'A' Grade (Approved by AICTE, Affiliated to Anna University, Chennai)





Date: 11.09.2023

#### Circular

A program has been scheduled as detailed below.

il. No.	Topic	Details
1	Faculty coordinators	Dr.R.Karthika M.A.M.B-SCHOOL
2	Title of program	MAMBS MERCATO
3	Date/Time	23.09.2023 / 10.00am - 04.00pm
4	Proposed venue	MAMBS
5	Name of the group institution that will participate	M.A.M.B-SCHOOL, Siruganur, Trichy
6	Focus audience	I & II Year MBA
7	Chief guest details	ALL FACULTY

The schedule of the program has been provided.

Day No.		01	Date	23.09.2023	
Session No.	Time	Тор	pies	Resource Person	
1	10.00 am - 04.00am	MERCATO-SALE	STARTED	NIL	

The details of the participants of the program have been provided

Sl. No	Details of participants
1	1 & II Year MBA students (125 Students) 25 Teams

The concerned faculty are requested to circulate the information to all faculty and Students.

Copy torDirector's circular file

For kind information: Chairman, CEO



Siruganur, Tiruchirapalli-621105 NAAC Accredited with 'A' Grade (Approved by AICTE, Affiliated to Anna University, Chennai)



Date: 23.09.2023

#### Report on Program Conducted

#### (a) Program Details: MAMBS MERCATO

Topic	Details		
Faculty coordinators	Dr.R.Karthika, ED Cell Coordinator M.A.M.B-SCHOOL		
Title of program	MERCATO		
Date/Time	23.09.2023/10.00am		
Proposed venue	MAMBS		
Name of the group institution that will participate	M.A.M.B-SCHOOL, Siruganur, Trichy		
No. of Teams Participated	25 teams		
Total number of audiences who attended	125		
Description of the event	More than 25 stalls selling goods related to food, crafts, fashion, and lifestyle. The pupils were exposed to a wide range of things, including coffee shops, food stalls, snacks, fresh juice shops, games, and fancy items like jewelry, teddy bears, mehandi stalls, Horror film shows cosmetics. Students actively implemented numerous business strategy components, product displays, promotional campaign methods, operating plans, and their subsequent implementation as part of the program. They also knew the role they had in making their company plans marketable, including understanding what customers value, how to make them happy, and what makes products and services effective.		
Outcomes of the event	The students understood the role played by them corresponding to viable marketability of their business proposals, understanding customers value, their satisfaction products and service elements. The students were also practically learned the importance of responsibility, risk taking aspects, how to attain desired outcome and also go inputs on collaboration, steps in setting goals etc.		
	Faculty coordinators  Title of program  Date/Time  Proposed venue  Name of the group institution that will participate  No. of Teams Participated  Total number of audiences who attended  Description of the event		

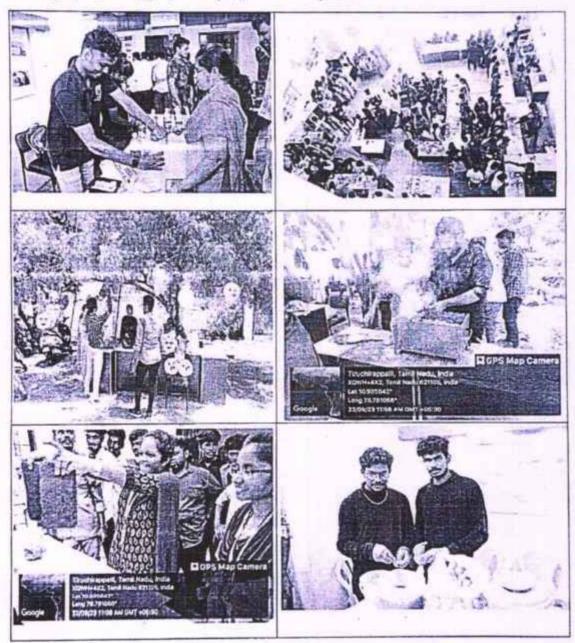


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### Photographs (Geotagged) of the program with captions:







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#### (b)Feedback consolidation:

Feedback about the program (information taken from the feedback collected)	This session has been very inspiring and students really felt delighted to have been able to be a part of this programme and try to continue with the wave approach on society with this positive technique and overwhelming response by and large.		
Suggestions given by participants (information taken from the feedback collected)	Students are expecting to get real time practices related this sort of event.		

Attach: Program description

Director





Siruganur, Tiruchirapalli-621105 NAAC Accredited with 'A' Grade (Approved by AICTE, Affiliated to Anna University, Chennai)







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## M.A.M. B-SCHOOL Siruganur, Tiruchirapalli-621105 NAAC Accredited with 'A' Grade (Approved by AICTE, Affiliated to Anna University, Chennai)







#### ENTREPRENEUR DEVELOPMENT CELL ORGANISING

SATURDAY MARKET on September 23.09.2023

S.No	Teams	Class	Products
1.	Dharani Mujeeb	I MBA A	Food, thattuvada set and biscuit
2.	Durga Deepika Kalaipriya Durgadevi	I MBA A	Games and Food
3	Bosiya Bharathi Chitrakala Gayathri.R Asifa Nilofer	I MBA A	Games class room
4.	Kathiravan Hemnath Balamurugan Kannan Karthikeyan.G	I MBA A	Panni Poori Stall
5.	Dharanya Gayathri Suruthi Karthikeyan .B	I MBA A	Masala Sundal
6.	Adhithyan, Udhayamoorthi Siranjeevi, Sampath kumar Sriram, Srinivasan Surendhar, vigneshwaran	IMBA A& C	Juice
7	L.Ajay Fazurudeen Asraf	I MBA A	90's Kids Choclates
8.	Swetha Aarthi Hema Nithyashree	I MBA D	Chat items
9.	Janaranjani,Ponmonica Ramyabharathi Sri,Vasuki M.Abinaya,Kamalavarshini	I MBA D	Veg food







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10	Gayathri Arifa Mubin Jumaina Raagapriya	I MBA D	Veg food
11.	Devaprasanth Varadharajan Borjeo Gokul	I MBA D	Cosmetics
12.	Nivaskrishnan, Abdul Saleem, Ashiq Basha Sarathi, Naveen Kumar Raghaven	I MBA D	Panner tikka, burger
13.	Keerthana Nithya Janani Kiruthiga Maheswari	I MBA B	FOOD STALL
14	Nithya Sri Komaladevi Mohana Mahalakshmi	I'MBA B	
15	Manikandan, Mohd Imamsha Harsha Mohd Mushraf, Meera Mydeen Roshini, Ragavarthini Nashreen banu, Rifana	I MBA B	Mehendhi Stickers
16	Sivaneshwari, Sneka Suganthi, Subathra Swetha, Sona	I MBA C	Horror show class room
17	Seshan, Guruprasanna Vishnu, Nithiraj Kabilan, Lokesh	I MBA E	Food non-veg, snacks
18	Rathipriya Meena	I'MBA E	Mehandhi
19	Praveen kumar Prasath Priya devi	II MBA B	Teddy bears, pillow cover
20	R.Santhosh V.Priyanka K.Sarathi	II MBA C	Muniyamma lemon soda
21	Srikrishna	II MBA C	Kannamma's cafe











Siruganur, Tiruchirapalli-621105 NAAC Accredited with 'A' Grade (Approved by AICTE, Affiliated to Anna University, Chennal)

	K.Venkatesh R.Shalini	1	
22	Vinodhini.V.S Thulasimeena Sarubalasri Srivarsha Vinisha	II MBA C	Shawarma, Momos
23	Renu Mettilda Subalakshmi Yogalakshmi Shameem Banu Uthra Priyadharshini	II MBA C	Sandwich, mojito, Sweet corn
24	N.R.Rajesh;Praveen Jayasree;Zerbabel Stephen Raj Dhanusiya;Vaishnavi Udhaya; Arulmathi; Iswarya; Sharmi M.Sneha; Brundha; Bhavani A.Pavithra;Kingssly S.Sneha;Keerthana;VinithaSaravanan;Sugilan Leo;Deena;Keerthikumar	II MBA D	90's snacks, thattuvada fruits

DIRECTOR



DIRECTOR M.A.M. B-SCHOOL Siruganur, Trichy-621105









Siruganur, Tiruchirapalli-621105 NAAC Accredited with 'A' Grade (Approved by AICTE, Affiliated to Anna University, Chennai)

#### MAMBS MERCATO ON 23.09,2023

Team	Participants name	Product	Investment(Rs)	Sales(Rs)	Profit (Rs)
1	Dharani, Mujeeb	Kambakool Thattuvada	3000	3800	800
2.	Durga,Deepika ,Kalaipriya Durgadevi	Sandwich, Games,	500	600	100
3.	Bosiya,BharathiChitrakala Gayathri.RAsifa Nilofer	Games		120	120
4.	KathiravanHemnath Balamurugan Kannan Karthikeyan.G	Pani Poori Rosemilk Badam milk	2400	2400	nil
5.	DharanyaGayathri Suruthi Karthikeyan .B	Masala sundal & mushroom soup	615	1020	405
6.	Adhithyan, Udhayamoorthi Siranjeevi, Sampath kumar Sriram, Srinivasan Surendhar, vigneshwaran	Muiti food products	6030	11680	5650
7.	L. Ajay, Fazurudeen Asraf	90's kids stall	700	1300	600
8.	Swetha, Aarthi Herna, Nithyashree	Muiti food products	1000	1600	600
9.	Janaranjani,Ponmonica Ramyabharathi Sri,Vasuki M.Abinaya,Kamalavarshini	Chat items	2000	1200	-800
10	GayathriArifa Mubin JumainaRaagapriya	Bun, juice, magic mix	3400	2735	665









Siruganur, Tiruchirapalli-621105 NAAC Accredited with 'A' Grade (Approved by AICTE, Affiliated to Anna University, Chennai)

11	Devaprasanth VaradharajanBorjeo Gokul	Cosmetics and ayurvedic products	3000	7800	4800
12	Nivaskrishnan, Abdul Saleem, Ashiq Basha Sarathi, Naveen Kumar Raghaven	Panner, chicken tikka	3000	2000	1000
13	KeerthanaNithya Janani KiruthigaMaheswari	Thattuvada, panniyaram	700	400	300
14	Venmathi, Viswasapriya, Swetha	Gulab Jamun Bread Halwa	810	750	
15	Manikandan, Mohd Imamsha Harsha Mohd Mushraf, Meera Mydeen Roshini, Ragavarthini Nashreen banu, Rifana	Mehandhi stickers	200	2150	1950
16	Sivaneshwari, Sneka Suganthi, Subathra Swetha, Sona	Horror show	600	2750	2150
17	Seshan, Guruprasanna Vishnu, Nithiraj Kabilan, Lokesh	Briyani, pannipoori, thattu vadai	11650	8210	(3440)
18	Rathipriya Meena P.Sneha, Varsha	Mehanthi	160	650	490
19	M. Venmathi, J. Visuvasapriya	Gulab Jamun,Bread Halwa	810	750	60





## M.A.M. B-SCHOOL Siruganur, Tiruchirapalli-621105 NAAC Accredited with 'A' Grade (Approved by AICTE, Affiliated to Anna University, Chennai)





20	Praveen kumar, Prasath Priya devi	Teddy	5565	2700	2865
21	R.SanthoshV.Priyanka K.Sarathi	Muniyamma lemon soda	167	1605	1438
22	Srikrishna K. Venkatesh R. Shalini	Kannamma's cafe	534	1325	791
23	Vinodhini.V.S,Thulasimeena Sarubalasri,Srivarsha,Vinisha	Shawarma, Momos	500	1000	500
24	Renu Mettilda, Sagayasubhashini Yogalakshmi, Shameem Banu Uthra Priyadharshini	Sandwich, mojito, Sweet corn	500	782	282
25	N.R.RajesPraveen, JayasreeZerbabel Stephen Raj, Dhanusiya, Vaishnavi Udhaya, Arulmathi, Iswarya Sharmi, M.Sneha, Brundha Bhavani A.Pavithra KingsslyS.Sneha Keerthana Vinitha SaravananSugilan LeoDeena Keerthikumar	90's snacks, thattuvada, fruits	2500	2000	(500)



DIRECTOR
M.A.M. B-SCHOOL
Siruganur, Trichy-621105

DIRECTOR





DATE: 03/06/2024

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that MISS AAFRIN BANU (Roll No: 812222631001)

(HUMAN RESOURCE)-II MBA Year Student of M.A.M BUSINESS SCHOOL SIRUGANUR, TIRUCHIRAPPALLI - 621 105 has undergone her project work activities during the period from 10.02.2024 to 15.06.2024 at our organization.

Her attitude and work has been EXCELLENT.

During the training period her Conduct and Character was satisfactory.

We wish her for a bright future.

For TRICHY ANAAMALAIS AGENCIES
PRIVATE LIMITED.



## TRICHY ANAMALLAIS AGENCIES PRIVATE LIMITED Showroom & Service Facility

TS No. 100, (Bye Pass Road), Thimmaraya Samuthiram, Near New Cauvery Bridge, Thiruvanaikaval, TRICHY - 620 005. : 0431-3509900, 99422 32000 | E-mail : admintry@anaamalaistoyota.com

TD 1999)

GST No.: 33AACCT2782R1ZS

CIN: U50101TZ2005PTC011552

PAN: AACCT2782R

CHA Licence No.: AAGCM0597HCH001 IATA Licence No.: 14-3 1995 000 2 Ph: +91 90036 - 19091 +91 94431 - 44783



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International Freight Forwarders

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## To whomsoever it may concern

This is to certify that Mr Aathish V with registration number 812222631002, enrolled at M.A.M.B. School, has completed his project titled "A Study on Freight Forwarders in handling Cargo" at our organization MB Cargo Private Limited, Trichy, from the period of March 2024 – May 2024. During the course of the project, we found his performance to be extremely good and appreciate the efforts he had put on to finish the said project within time boundary. Also, he had gained hands-on experience by handling cargo along with our team.

We wish him success for his future endeavors.

Thank You I

Regards,

Rajasekaran Muralidharan

Director MB Cargo Private Limited.

## ANANTHA FABRICATION WORKS

GST NO: 33AAGPP5491A1ZW

PAN NO: AAGPPS491A

Cell: 9750963339
9,sideo Industrial Estate.
Mathur-622515
Pudukkottai District
Email ajanthafab a botmail.com

To

Abbas All.k,

M.B.M B SCHOOL.

Trichy.

Date: 30/05/2024.

Trichy

#### **Completion Certificate**

This is to certify that Mr. Abbas Ali. k (Reg No: 812222631003), a student of MBA (Major in HR and finance – final year), M.A.M B SCHOOL, Trichy has successfully completed his project for 2 month in the topic of A study of performance appraisal in the ajanatha fabrication works.

During this internship, we seen his punctuality, hard work, involvement and learning attitude. We wish him bright future.

Thank you

Makes and the second se



Date: 27th May 2024

Trichy

To:

Mr. Abdul Hakkim N,

M. A. M. B - School, Trichy

## Internship & Project Completion Certificate

This is to certify that Mr. Abdul Hakkim N (Reg No - 812222631004), a student of MBA (Major in HR & Finance - Final Year), M. A. M. B - School, Siruganur, Trichy has successfully completed 02 Months 08 Days (From 20th March, 2024 to 27th May, 2024) internship and project (A study of the HR Generalist role among employees in the IT service sector) at VR Della IT Services Private Limited, Trichy.

During the period of his internship program with us, he was found to be sincere, punctual, hardworking, and inquisitive.

For VR Della IT Services Pvt. Ltd.

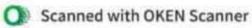
P. Saranya SARANYA P MANAGER - HR AND DELIVERY VR DELLA GROUP OF COMPANIES hr@vrdella.com/www.dellainfotech.com

Saranya Prabhaharan Manager- Delivery & Human Resources

Office No. 9, Vijay Towers, Opp. to St. Johns Vestry School, Trichy, Tamil Nadu- 620016 www.dellainfotech.com

Email: enquiry@dellainfotech.com

Ph: 0431 - 450274





### MAHATHMA EYE HOSPITAL PRIVATE LIMITED

NATIONAL ACCREMITATION ROARD FOR HUSPITATS
8. HEALTH CARE PROVIDERS - LCO (LYE CARE DRIGANIZATION)
No.6. Sestapuram, Fenunc Tro hy - 12. Phone - 2240-281, 2741198
L-mail - info@malathmacychespital ing web, www.mcli.org.in
CIN - US\$200TN2019TC129324



#### Completion letter

This is to completion certificate for Ms. ABIRAMI D (REG.NO.812222631005) student of 2nd year MBA Student at M.A.M B SCHOOL has successfully completed her project training in our 'Mahathma eye hospital' from (21-March 2024 to 30-May 2024).

During this training program, her performance was good and she was sincere.

We wish her & All the Best.

FOR MAHATHMA EYE HOSPITAL PVT\_LTD.

**Authorised Signatory** 



Dr. Indumathi Kalaiarasan, M.B.B.S.,

# Sinduja Hospital

MANAPARAI-621 306.

263101/263102

web: www.sindujahospital.com

Date: 22 / 0.5 /2024

SH/OFFICE/INT/2024/007

# PROJECT COMPLETION CERTIFICATE

This is to certify that Miss.Abirami.M (Reg No.812222631006), pursing (MBA-Business Analytics)

M.A.M. B- Siruganur, Trichy has Successfully Completed her Project for Period of 2 – Month from 10

/03/2024 to 10/05/2024 at Sinduja Hospital, Manapparai, Trichy.

During the Project period, her attendance and conduct were satisfactory.

Managing Director

Dr. P. KAŁA; ARASAN, M.D.,
CONSULTA AT PHYSICIAN
REG NO 13179
SHOUJA HOSPITAL
16. MADIRAI ROAD, MANAPPARAI
TRICHY DISTRICT-621 306

GST No: 33AKXPR9606C1ZR

TRUEFIT skim coat products

25/1, AUT Nagar, Thiruvanaikovil, TRICHY - 620 005. Ph: 0431-3555300, Cell : 94432 50539 E-mail : truefitscp@gmail.com

Web: www.truefit.in

Factory: 4/151 - D, Kanniyakudi Village, Kariyamanickkam, Mannachanallur Taluk, Trichy - 621 005.

08.07.2024

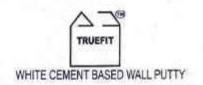
## TO WHOMSOEVER IT MAY CONCERN

This is to certify that S.ABISHEIK, Reg. No (812222631007) Student of M.A.M.B.School, Siruganur, Trichy. Studying final year M.B.A, has successfully completed the project work titled "A study on customer perception about the service of Truefit Skim Coat Products, Trichy" from the date of 11.03.2024 to 10.6.2024

for TRUEFIT SKIM COAT PRODUCTS

Authorised Signatory













# வ.உ.சிதம்பரனார் துறைமுக ஆணையம் वी.ओ. चिदम्बरनार पत्तन प्राधिकरण V.O.Chidambaranar Port Authority

Certificate under IMS - HSD 8001:2016; HSD N6001:2016 & HSD 40001-2018 and ISPS compilant Port (Ministry of Ports, Shipping & Waterways, Government of India) Administrative Office, Harbour Estate, Tuticorin -628 004 Tamilnadu

Fax 91-441-0012332 Erroll of societary@eequat.govin Website : www.vocyort.govin

Date: 29.07.2024

# TRAFFIC DEPARTMENT

No:TRA-OFTTE-EST-INPLA-V1-23 D-376

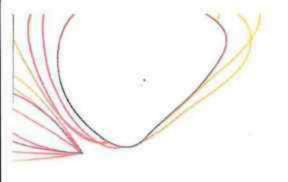
# TO WHOMSOEVER IT MAY CONCERN

This is to certify that Shri. P.Adaikala Pravin Raj, M.A.M.B-School, Trichy-621 105 has successfully completed his Internship with V.O.Chidambaranar Port Authority, from 20.03.2024 to 20.06.2024. During the period of Internship he worked under Shri D.R.Yogesh, ATM Gr.I in the Traffic Department.

- He has shown special flair for Internship training and his performance in preparation of the report has been rated as Good.
- During the period of his internship programme he was punctual and hard working.
- I wish him every success in his life and career.

TRAFFIC MANAGER

TRAFFIC MANAGER
V.O.CHIDAMBARANAR PORT AUTHORITY
TUTICORIN-628 004.





KH/HR/INT/GRP/2024/019

30th June, 2024

# TO WHOMSOEVER IT MAY CONCERN

# Reg: Internship completion letter

This is to certify that Mr. AHAMED SAJATH. A (Reg no – 812222631009) pursuing M.B.A in NPR College of Engineering and Technology, Dindigul has undergone his internship training in our Human Resources Department from 13th March, 2024 to 29th June, 2024

HR

While doing his internship, he had evinced keen interest in learning.

We wish all the success in his future endeavors.

for Kauvery Hospitals' Group,

Vishnupriya M

Vice President & Group Head - Human Resources

Registered Office

Sri Knovery Medical Care (India ) Limited (Formerly known as Sri Kovery Medical Care (Tricity) Limited.)

New No. 17A, Old No. 8A, Murray's Gate Road, Alwarpet, Chennal - 600 018

CIN: U85T10TN1997PLC039491 P: 044 - 6173 4700

E : companysecretary@kauveryhealthcare.com W: www.hauveryhospital.com





Date: 28/May/2024

To Whom It May Concern,

This is to certify that M. AJAY (Reg. No: 812222631010), a student of II MBA at MAM Business School, has successfully completed an internship at our organization. The internship was carried out under the broad area of Finance from the 18th of March 2024 to the 17th of May 2024, for a period of two months.

During this period, M. AJAY demonstrated excellent analytical skills, a strong understanding of financial principles, and a commendable work ethic. He contributed to several key projects and tasks and showed a high level of professionalism and dedication throughout the internship.

We appreciate the effort and enthusiasm displayed by M. AJAY and are confident that he has gained valuable experience that will contribute to his future career in Finance. We wish him all the best in his academic and professional endeavors.

Should you require any further information, please do not hesitate to contact us.

Sincerely,

For TVS SRICHAKRA LIMITED

K Narayanamoorthy

HR Manager



Aghan Banu. E.

Ref: 1 W1/HR/IP/017/22-23

# TO WHOMESOEVER IT MAY CONCERN

This is to certify that Mr. B. AAFRIN BANU has successfully completed Internship Training Program on "Human Resource Management "under the guidance of Mr.SUBASH MOHAN, during the period of 15 days.

He was actively participating and learned principles of HR Process Improvement and Methodology.

We wish him all the best for his future endeavours.

For Lapmaster Wolters India Private Limited

Authorized signatory.





# Certificate of Completion

DATE:07/03/2023

To.

The head of the department, Master of business administration, M.A.M. B- SCHOOL

Siruganur,

Tiruchirappalli 621 105

Respect madam.

Sub: project internship completion letter

This is to certify that the project report compiled by Mr. V.AATHISH (Register No:812222631002) student of MBA from M.A.M. B- SCHOOL have completed her semester project satisfactorily. To the best of our knowledge this is an original and bonafide work done by her. He is worked on project title "DATA ENTRY AND MARKETING" starting from 23/02/2023 to 07/03/2023.

For SRI SWAMINATHAN TECH

PROJECT LEAD

L. Varshaa

wordexceltemplates.com

SRI SWAMINATHAN TECH

3/188 Oddakara Street, Thillaisthanam 613203

CELL:8754777192 OFFICE: 0413-2644885



# HIDAYATH INDUSTRIES

RS.No.:95/3, Pondy-Villupuram Road, Navamal Kapperi (Palli Thennal), Villupuram -605 102.

# We undertake job works & Fabrication works

Date:28-02-2023

To.

Dr. Hemalatha MBA, Phd., (NITT)

Director of M.A.M B School

Trichy 621105

Dear Madam,

# SUB: PROJECT STUDY CONCERN LETTER FOR YOU STUDENT - REG

# **CONFIRMATION LETTER**

We hereby accord permission to Mr.K.Abbasali (Reg No.812222631003) MBA Student first year of your institute M.A.M. B-School, Siruganur, Tiruchirappalli-621105, We allow her to do the project work in our factory for fifteen (15) days.

Thanking you,

For HIDAYATH INDUSTRIES

**Authorized Signatory** 



Dr. M. Hemalatha M.B.A, Ph.D., (NITT) Director of M.A.M B-School Tiruchirappalli – 621 105.

Ref: APPL /259/ 2022-23

Respected Madam,

Subject: Offer letter.

We accepted your bonofide letter. N ABDUL HAKKIM registration no 812222631004, he has join an internship in our company.

Thanking of you,

For Aishalaya Properties Private Ltd

Director Marketing.

AISHALAYA PROPERTIES PVT LTD
No. 120, DUKES COMPLEX FIRST
BHARATHIYAR SALAL COMPLEX.





# **NLC INDIA LIMITED**

("NAVRATNA" - A GOVERNMENT OF INDIA ENTERPRISE) NEYVELI - 607 801, TAMIL NADU

# CERTIFICATE

This is to certify that

# ABIRAMI D

Studying MASTER OF BUSINESS ADMINISTRATION in

M.A.M B - SCHOOL, TIRUCHIRAPPALLI

has undergone Internship Training on

"STUDY OF ANALYTIES OF LEARNING AND DEVELOPMENT IN NLCIL"

during the period from 28-08-2023 to 08-09-2023 at

LEARNING AND DEVELOPMENT CENTRE,

NLC INDIA LIMITED, NEYVELI.

Date: 12-09-2023

Place: NEYVELI

Chief Manager

Learning & Development Centre NLC India Limited, Neyveli-3.

Training adding Value to life

Date: 01-09-2023

To,

Dr. Hemalatha, M.B.A, Ph.D., (NITT)

Director of M.A.M B-School,

Trichy- 621105.



# **SREE TVS**

6, Third Street, Mannargudi - 614 001.

Ph: 75982 38060

E-mail: sreemannarguditvs@gmail.com

Dear Madam,

Sub:

SREE MOTORS, Mannargudi.

1st Year M.B.A Student of "M.A.M. B-School", Siruganur,

Summer Internship Training Done - Regarding

Ref:

Summer Internship Training Completion Letter

This is to certify that Miss. M. Abirami {Reg.No:812222631006} 1st year Student of "M.A.M. B-School", Siruganur, has successfully completed her "SUMMER INTERNSHIP TRAINING" for the period from 01-08-2023 to 31-08-2023 one month.

During this period her performance was found to be good.

Thanking you,

For Sree Motors,

**Authorized Signatory** 

TVS

**SREE TVS** 

6, Third Street, Mannargudi - 614 001.

Ph: 75982 38060

E-mail: sreemannarguditys@gmail.com

Date: 31-08-2023

To,

Dr. Hemalatha, M.B.A, Ph.D., (NITT)
Director of M.A.M B-School,
Trichy- 621105.

Dear Madam,

# INTERNSHIP CERTIFICATE

This is to certify Miss. M. Abirami {Reg.No:812222631006} M.B.A Student first year of your institute "M.A.M. B-School", Siruganur, Tiruchirappalli. 621105 & she has done INTERNSHIP TRAINING PROGRAM project in our showroom from 01-08-2023 to 31-08-2023.

During this period her performance was found to be good.

Thanking you,

For Sree Motors,

**Authorized Signatory** 

GST No: 33AKXPR9606C1ZR

TRUEFIT skim coat products

25/1, AUT Nagar, Thiruvanalkovil, TRICHY - 620 005. Ph: 0431-3555300, Cell : 94432 50539

> E-mail: truefitscp@gmail.com Web: www.truefit.in

Factory: 4/151 - D, Kanniyakudi Village, Kariyamanickkam, Mannachanallur Taluk, Trichy - 621 005.

14.08.23

S. Abisheik MBA (First Year) M.A.M. B School Trichy - 621 105.

SUB: Request Acceptance for internship program

Dear Mr. S. Abisheik

We are pleased to offer you an internship program with "TRUEFIT SKIM COAT PRODUCTS" for a period of 30 days. You should note that any information and data collected from you during the course of your internship should be kept confidential at all times.

For Truefit Skim Coat Products

Wer.

Proprietor



GST No: 33AJXXPR9606C1ZR

TRUEFIT skim coat products

25/1, AUT Nagar, Thiruvanaikovii, TRICHY - 620 005. Ph: 0431-3555300, Cell : 94432 50539

E-mail: truefitscp@gmail.com

Web: www.truefit.in

Factory: 4/151 - D, Kanniyakudi Village, Kariyamanickkam, Mannachanallur Taluk, Trichy - 621 005.

15.09.2023

# TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. S. ABISHEIK have completed the internship programme on Marketing Management of 30 working days at TRUEFIT SKIM COAT PRODUCTS, Tiruchirapalli.

We wish him all the best for his future endeavours.

For Truefit Skim Coat Products

ll-e-e

Proprietor



# PARVEEN MINES & MINERALS



63-A, 3rd Cross,
Paramasivapuram,
LALGUDI - 821 601, Trichy Dt.
(0431) - 2541394
2541942
Fax (0431) - 2544044

Ref :

Date	0	 	******	46

# CERTIFICATE

This is to certified that ADAIKALA PRAVIN RAJ. P (Reg.No - 812222631008)

Student OF MBA Ist YEAR - A SEC M.A.M B.SCHOOL, SIRUGANUR,

TRICHY 621 105, has successfully completed the 10 days of internship

(05.08.2023 and 04.09.2023) programme at this PARVEEN MINES AND

MINERALS COMPANY.

During the training, his performance, conducts were found to be good.

We wish all success his bright future.

For PARVEEN MINES AND MINERALS

MANAGER

MANAGER

VIJAYAN

# INDUSTRIAI VISIT REPORT-2024



Name: Navamani. K

class: I-MBA-B'SEC



# INDUSTRIAL VISIT REPORT

MBA -I

\* A complete Report on industrial visit organized M.A.M Business School. for the students of Master of business Administration [and sem] in order to get a practical knowledge, about "advanced technology used in factory.

INDEX

# Details of Journey

# company profile

# group observation

# conclusion.



# Details of Journey :

# M.A.M Business school had aganized an industrial visit on ey April 2024 to IDHVAM located in visutennagas factory for the attadents of master of Business Administration.

# The visit organized by YI CLUB
Assistant prof Anburaj & Assistant
Prof Akila priyadharsini were the coardinators faculty for the Industry
visit.





# company profile

# v.v vannia permual had an exemplang tracke record in the business world of Tamil Nadu, South india since 1945.

# He had three illustrious sons who build up the business empire in 2diple sesame où as tradittaral family business. Their business bare was constructed in business town-viruthemagar, sokmi



# The group was build with the Hain objective of Grow with truth, Hard work committed quality was their key to Success.

Househ IDHAYAM entered into Millions of homes and also into the hearts of its occupants.

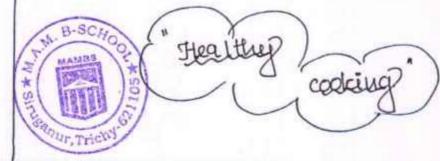
# Fully aware of the rapid advancement in technologies the world over IDHAVAM

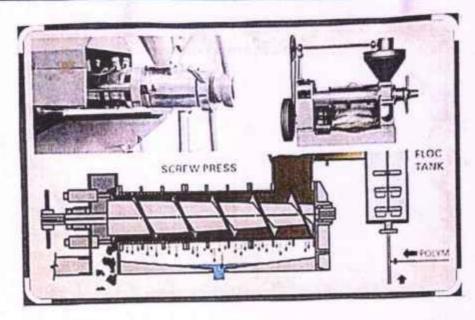
periodically adding New technologies to the 
existing Set of advanced equipment like 
CAD/CAM, CNC Machines for tooling 
precision components, laser industries 
Rapid prototyping, vacuum casting de,

Simule of

Formon.







#IDHAYAM. is concentrating on the Tutegralad development of the related Segments of the endustries by way of providing International quality tools,

# In fature the fours would be More our turnbuy projects in tooling. Support and development of Small and Medium Scale anterprises.

different types of Machines used in IDHAYAM and had an opportunity to research

# Group observation

It This industrial visit is very helpful in our fultur practical lêfe & beings a positive change in our thenkings & practical behaviour resparding Education & specializings our technical Skills.

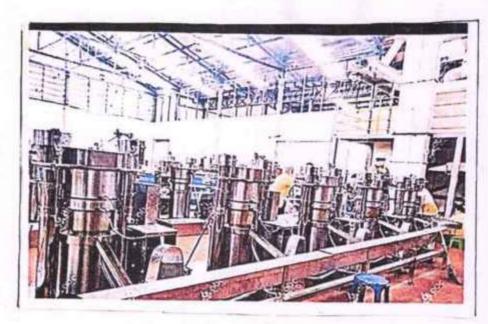
# Otot practical laboroledge about the advancement in technology of Machines.

# Information on different parts & uce of cuc Machines with Multiple cutting tools.

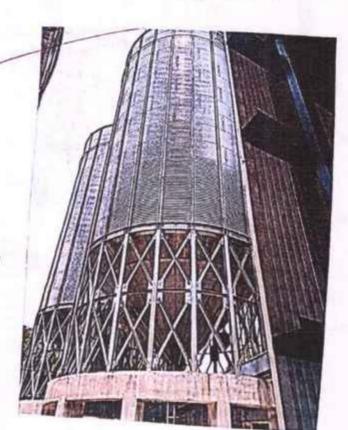
# Management of Manpower and







Advanced technology



capacity?



Japan technologip med to Save the sesame seeds. Mannual Storage (Rooms)



categorized by arranged (Sil) box Export

Other

countries.



past years crushing Machine (Sesame Seeds)

# CONCLUSION :-

# we are thankful for all our faculties for organising Such an informative event for us in crucial for development of our practical skills, Regarding tool, equipment Malang process.

# we got the knowledge on different types of Machines used in IDHMAAM and had an opportunity to research on it

# we hope to get mon chances further to have such an informative of wonderful experience of visiting different Industries.

and i



DIRECTOR
M.A.M. B-SCHOOL
Siruganur, Trichy-621105

# MANAGEMENT CONCEPTS AND ORGANIZATIONAL BEHAVIOR

CASE STUDY



Subject code: BA4102

Subject faculty:

Mr. Jeremiah Deepan

Assistant professor

PLACE: SIRUGANUR, TRICHY

TEAM MEMBERS

3/3/

Keerthana . G

Kiruthiga. R. C

LAVANYA .M

Maheshwari, M

Nithya janani. R

Ranitha. B



# Case Study 1: LEADERSHIP

6

Laura is the Associate Director of a non-profit agency that provides assistance to children and families. She is the head of a department that focuses on evaluating the skill-building programs the agency provides to families. She reports directly to the agency leadership. As a whole, the agency has been cautious in hiring this year because of increased competition for federal grant funding. However, they have also suffered high staff turnover. Two directors have left as well as three key research staff and one staff person from the finance department.

Laura has a demanding schedule that requires frequent travel; however, she supervises two managers who in turn are responsible for five staff members each. Both managers have been appointed within the last six months.

Manager 1: Kelly has a specific background in research. She manages staff who provide research support to another department that delivers behavioral health services to youth. Kelly supports her staff and is very organized; however, she often takes a very black and white view of issues. Upper level leadership values Kelly's latest research on the therapeutic division's services. Kelly is very motivated and driven and expects the same from her staff.

Manager 2: Linda has a strong background in social science research and evaluation. She manages staff that work on different projects within the agency. She is known as a problem solver and is extremely supportive of her staff. She is very organized and has a wealth of experience in evaluation of family services. Linda is very capable and can sometimes take on too much.

The managers are sensing that staff are becoming over worked as everyone takes on increased responsibilities due to high staff turnover. Staff have also mentioned that Laura's "glass half-empty" conversation style leaves them feeling dejected. In addition, Laura has not shared budgets with her managers, so they are having difficulty appropriately allocating work to staff. Laura said she has not received sufficient information from the finance department to complete the budgets. The

MOB-CASE STUDIES SCHOOL & SOLLING SCHOOL

finance department said they have sent her all the information they have available.

As staff become distressed, the managers are becoming frustrated. They feel like they are unable to advocate for their staff or problem solve without key information like the departmental budget.

# **DISCUSSION QUESTIONS:**

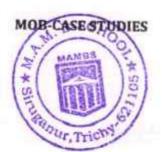
1. How can Laura most effectively use both management and leadership skills in her role as associate director? What combination of the two do you think would work best in this setting?

Ans. A director could be both a leader and manager. However, given that the two mangers are very capable and directly manage all the department staff, Laura should focus on being a leader. She should delegate managerial responsibilities to the two managers. This strategy will build the managers' confidence, allowing them to problem-solve for their staff. It will also free Laura to focus on building a greater sense of staff commitment to mission and vision

# 2. What steps could be taken to build staff confidence?

Ans.Staff seems uncertain about the future due to high turnover and Laura's negative conversation style. Building staff confidence could involve:

- Giving managers more autonomy and the needed information to manage their staff
- Communicating regularly with staff about changes
- Encouraging staff to pursue professional development and learning opportunities and providing time for them to do so
- Engaging in team building exercises and interactions
- Incentivizing excellent performance
- Addressing Laura's conversation style directly, explaining to her how it impacts staff perceptions



- Involving staff in the hiring process where possible as team vacancies are filled
- Talking to staff directly and without retribution about the issues they think contribute to high-turnover

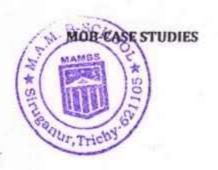
3. What advice would you give Laura on improving her leadership skills and to the managers on improving their management skills?

Ans.It might help for both Laura and the managers to take a personality or leadership/management assessment. This way the mangers can ascertain their individual skills, learn how they can best support employees, and figure out how they can work together to use each other's strengths to run the department. Using a *Style* approach, Manager 1 appears to utilize a task oriented approach and Manager 2 demonstrates a relationship oriented style. These two orientations could be structured to support one another.

Laura can focus on building leadership skills by building on her current strengths. In addition, Laura may want to revisit the roles and responsibilities of each position and how her division's work aligns with the overall organizational mission. Aligning with the overall mission and communicating it to staff may help improve morale and provide clarity on the department's role and direction.

# Case Study 2- Decision Making

Let us examine the problem faced by Mr. Nataraj, Regional Manager of Alpha Pvt. Ltd. Alpha makes and distributes products from more than 10international pharmaceutical and health care companies. Mr. Nataraj isresponsible for managing existing clients and also to get new clients. Hemanages a number of sales representatives. Important customers havea dedicated sales representatives, while other sales representatives try toget new clients. One day an important customer (Good Health Hospital) called Mr. Natarajand complained that Mr. Bhavan (the sales representative) was ineffective and insisted he be removed, or else they would not give any business. Here are Mr. Nataraj's thoughts:



- The track record of Mr. Bhavan was good and he was liked within thecompany.
   Dismissing him or even transferring him to a new region willaffect the morale of the work force.
- Good health hospitals is amajor customer and gives good business. Loosing the hospital is not an option. Therefore the demands of the hospital have to be met.
- Q . If You were Mr. Natraj, how will you solve this issue?

# Here are some sample options:

- Good Health Hospital is a major customer and cannot be displeased. Iwill remove or transfer Mr. Bhavan.
- Mr. Bhavan is a loyal and hard working. I need to keep people like himeven if it means loosing customers.
- 3.I will stop answering calls, act ignorant of the whole episode. 'Time willsolve the problem'.
- 4.I will try to get Mr. Bhavan and the Hospital

Superintendent togetherfor discussion and try to compromise over the differences.

5.I will move Mr. Bhavan to a new and more important project - developnew business in the newly formed sub-region. Good Health Hospital willhave no problem with the new sales representative.

# SWOT analysis example

Here's a sample SWOT analysis for an online tailored shirt business. Although many more factors came up during brainsorming, these were deemed to be the most important.

S = Strengths

W = Weaknesses

O = Opportunities

T = Threats



# Strengths

Locally made shirts mean faster turnaround on orders Many repeat customers who promote the business

Good search engine rankings drive free traffic Weaknesses

Pricing on locally made shirts is not competitive

Higher costs mean fewer fabric options due to inventory costs

Customers don't like taking their own measurements Opportunities

Using technology to simplify the measurement process could increase conversions

New paid advertising channels such as Instagram and Pinterest could be effective

Custom made clothing is currently trending Threats

Several competitors are currently undercutting prices

Website is difficult to use on a mobile device even though mobile traffic is increasing

A strong dollar could drive down international sales

# Case study 3. - Business opportunity with SWOTanalysis

Syed runs his own enterprise in an area on the outskirts of Dhaka, Bangladesh. He manages a collective of people with disabilities who make Bangladeshi puppets in a traditional style, mainly selling to tourists through local shops, and pays them a basic salary as well as a profit share. The puppets are all made to Syed's own designs, and are quite different to the standard items in most tourist stores. His quirky designs and their popularity with shoppers have come to the attention of Muhammad, who runs a relatively large factory producing puppets and other tourist-friendly wares. Muhammad approaches Syed to suggest that he buy his

MOB-CASE SPUBIESCHOOL AND STREET OF THE PROPERTY OF THE PROPER

enterprise, including his designs, and that Syed and his employees all come and work at Muhammad's factory. He is offering a lot of money, and Syed doesn't know whether he wants to maintain his independence or go for the security offered by a lump cash sum and guaranteed employment. He uses a SWOT analysis to take a snapshot of his current situation and help him consider the decision:

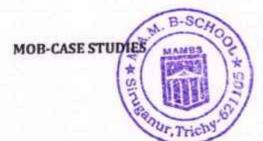
### STRENGTHS

- · My designs are popular and sell well.
- I have a small skilled work force of committed colleagues and we work well together.
- I am independent and can make my own decisions about my business.
- I have a good relationship with local traders based on mutual trust and respect.
- We can respond quickly to trends for example last year suddenly everyone was selling baby horse puppets and we got our new design into the shops within a weak.
- We work from a room in my own home which is very convenient for family commitment.

### **OPPORTUNITIES**

- Several new stores have made enquiries about carrying our lines.
- Tourist likes to support social enterprises we could put more emphasis on this element of our brand.
- We recently had an enquiry about exports quantities
- A new NGO in the area is offering financial support to help grow social enterprises.

### WEAKNESSES



- My employees are dependent on me and if something happened to me their families would suffer.
- Likewise I am dependent on them if one were to leave it would take time to recruiter and train someone new and our output would fall significantly.
- The business is still young and cash flow makes it hard to expand as quickly as I'd like.

### **THREATS**

- We are dependent on one key supplier for our raw materials and he is becoming increasingly unreliable.
- Competitors who use factory production are able to charge cheaper prices for their goods.

# case study 4 - PERCEPTION

Krishnamurthy, plant manager of frame manufacturing company, is the chairperson of the ad hoc committee for space utilization. The committee is made up of various departmental heads of the company. The general manager of the company has given MURTHY the responsibility for seeing whether the various office, operations and warehouse facilities of the company are being optimally utilized. The company is beset by rising costs and the need for more space. However, before Okaying an expensive addition to the plant, the general manager wants to be sure that the currently available space is being utilized properly MURTHY opened up the first committee meeting byReiterating the charge of the committee. Then MURTHY asked the members if they had any initial observations to make. The first to speak was the office manager. He stated "well IKnow we are using every possible inch of room that we have available to us. But when I walk out into the plant I see lot of open spaces. We have people piled on top of oneAnother, but out in the plant there seems to be plenty of room." the production manager quickly replied, "We do not have a lot of space. You office people have the luxury facilities. My supervisors don't even have room for descend a file cabinet. I have repeatedly told the plant manager we need more space. After all, our operation determines whether this plant succeeds or fails, not like you people in The front office pushing paper around.' MURTHY interrupted at

this point and said, "Obviously we have different interpretations of the space utilization around here. BeforeFurther discussion I think it would be best if we have some objective facts to work with. I am going to ask the industrial engineer to provide us with some statistics on plant and office layouts before our next meeting. Today's meeting is adjourned

### QUESTIONS:

1. WHAT PERCEPTUAL PRINCIPLES ARE EVIDENT IN THIS CASE ?

### SOLUTION:

- Perception of persons vary from each other as every individual view comports as the prime interest. In this case it is evident that perception of production manager differs from that of office manager.
- Office manager said the space has been utilized in their department to the maximum extent and state that in plant, spaces are left without being made use of efficiently.
- 3. Production marrager emphasize on his point of view that the space has been made best use in his department where as in office department they are not utilizing the space provided and he also stressed that failures or success of an organization will be determined by the operating of the plant

2.WHAT CONCEPT WAS BROUGHT OUT WHEN THE PRODUCTION MANAGER LABELLED THE OFFICE PERSONNELA BUNCH OF "PAPER PUSHERS" ?

### SOLUTION:

The Production manager thinks that the office personnel's will be only having paper works they won't be having any much work to do physically they are enjoying the comforts without doing much physical work. According to production manager he feels that the office people is having more space just to keep their paper and files etc. He also thinks that the space giving for the office people is

MOB-CASE STUDIES



more for their nature of working comparing to his production work. He believes there is no much work to be performed compared to production department they just deal with paper work like recording day to days activity which is an easy task.

3.DO YOU THINK THAT MURTHY'S APPROACH TO GETTING "OBJECTIVE FACTS"
FROM STATISTICS ON PLANT AND OFFICE LAYOUT WILL AFFECT THE PERCEPTIONS
OF THE OFFICE AND PRODUCTION MANAGERS?

### Solution:

Yes, Murthy's approach to getting "Objective facts" from statistics on plant and office layout will affect the perceptions of the office and production managers. 1. It gives the clear picture about the proper and improper utilization of space. 2. It avoids the misunderstanding and the confusion of the office and production manager. 3. It helps in taking further decision whether additional plant is needed or not. 4. It influences on the perception of both product manager and office manager about the space utilization and further decision can be taken effectively without any conflicts. 5. It helps to take the decision without much wastage of time

4. IF YOU WERE IN MURTHY'S POSITION, HOW WOULD YOU HAVE HANDLED THE SITUATION?

### Solution:

Mr. Murthy being in the responsible position must first be aware is the exact situation. Unless and until the real situations are evaluated, a feasible solution for the problem cannot be found out. Suppose I was in that position of Murthy first I would have collected the statistical reports regarding the effectively the space can be utilized. Mr. Murthy as a head of committee must primarily analyze the space utilization of the various departments. If he would have collected and analyzed the statistics of plant and office layout, than the meeting conducted would have

MOB-CASE STUDIES

M. B-SCA





# M.A.M. B-School

Siruganur, Tiruchirappalli – 621 105.

NACC Accredited with 'A' Grade

(Approved by AICTE and Affiliated to Anna University, Chennai)





# BA4016 - Industrial relations and labour legislations

# CASE STUDY ANALYSIS

3/2

More

Report Submitted By

V. Krishnaraj (812222631081)

V. Kesavan (812222631078)

R. Lavanya (812222631083)

R. Krithika (812222631082)

M. Kesavarthini(812222631079)



# Case Study: Resolving Labour Grievances in ABC Manufacturing Company

ABC Manufacturing Company is a large industrial firm with a workforce of over 2,000 employees. The company is involved in the production of electronic components and has been in operation for the past two decades. Over the last few months, there has been a rise in labour grievances, leading to increased tension between the employees and the management.

#### INTRODUCTION:

Grievances are concerns, problems or complaints that employees raise with their employers. Anyone working in a business may, at some time, have problems or concerns about their work, working conditions or relationships with colleagues that they wish to talk about with management.

They want the grievance to be addressed, and if possible resolved. It is also clearly in management's interests to resolve problems before they can develop into major difficulties for all concerned. In an employment context, a grievance refers to a formal complaint or concern raised by an employee regarding their work, working conditions, or terms of employment.

Grievances can arise from various issues, and they are typically brought to the attention of the employer or management for resolution. These concerns can range from disputes over wages and working hours to matters related to workplace safety, discrimination, harassment, or other employment-related issues.



# Terms and conditions of employment

- · Health and safety
- · Work relations
- · Bullying and harassment
- New working practices
- Working environment
- Organisational change
- Discrimination

# Types of grievances:

# Wage and Compensation Grievances:

Employees may raise concerns about their wages, salary structure, overtime pay, bonuses, or any perceived disparities in compensation.

# Working Conditions:

Grievances related to working conditions may include complaints about safety hazards, inadequate facilities, lack of proper equipment, or concerns about health and safety standards in the workplace.

#### Discrimination and Harassment:

Employees may file grievances if they believe they have been subjected to discrimination or harassment based on factors such as race, gender, age, religion, or disability.



# Workload and Hours of Work:

Grievances may arise from employees who feel they are being overworked, experiencing excessive stress, or facing issues related to work hours, breaks, or time-off policies.

# **Management Practices:**

Complaints about management decisions, policies, or practices that employees find unfair or unjust can lead to grievances. This may include issues related to promotions, demotions, or disciplinary actions.

#### Lack of Communication:

Grievances can also stem from a perceived lack of communication between employees and management. If employees feel their concerns are not being heard or that they are not kept informed about important matters, they may raise grievances.

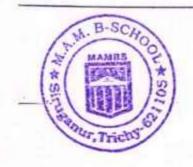
#### Steps Taken:

#### Wage Review:

The GRC initiated a comprehensive review of the company's wage structure. They conducted a thorough analysis of job roles, responsibilities, and the tenure of employees. After consulting with relevant stakeholders, the committee proposed a revised wage structure that aimed at chiminating disparities and ensuring fair compensation for all employees.

# **Enhancing Safety Measures:**

In response to the concerns about working conditions, the management invested in upgrading safety equipment and facilities. They also implemented



regular safety training sessions for all employees to minimize the risk of accidents.

The GRC played a crucial role in monitoring the implementation of these measures.

# Improved Communication Channels:

Recognizing the importance of effective communication, the management introduced regular town hall meetings, open forums, and anonymous suggestion boxes. This initiative aimed to bridge the communication gap and provide employees with a platform to voice their concerns. The GRC acted as a liaison between the workforce and management to ensure that concerns were addressed promptly.

# Steps and Strategies for grievance resolution:

Resolving grievances in the workplace is a critical aspect of maintaining a healthy and productive work environment. Effectively addressing and resolving employee concerns helps foster trust, improve morale, and reduce the risk of conflicts. Here are steps and strategies for grievance resolution:

#### Establish Clear Grievance Procedures:

Clearly define and communicate grievance procedures within the organization. Make sure employees are aware of how they can raise concerns, to whom they should report grievances, and what steps will be taken to address them.

# **Encourage Open Communication:**

Promote a culture of open communication where employees feel comfortable expressing their concerns without fear of retaliation. Establish regular



channels for feedback, such as suggestion boxes, town hall meetings, or employee forums.

# Designate a Grievance Handling Team:

Assign a dedicated team or individual within the organization to handle grievances. This might include representatives from human resources, management, and even elected employee representatives. This team should be trained in conflict resolution and be impartial in their approach.

#### Conduct a Thorough Investigation:

When a grievance is raised, conduct a prompt and thorough investigation.

Gather relevant information, interview involved parties, and review any documentation related to the issue. Ensure that the process is fair and unbiased.

# Mediation and Alternative Dispute Resolution (ADR):

Consider using mediation or other ADR methods to resolve conflicts. A neutral third party can help facilitate communication between the parties involved and guide them toward a mutually acceptable resolution.

#### Document the Process:

Maintain detailed records of the grievance resolution process. Document the nature of the grievance, the steps taken to investigate, and the outcome. Having a clear record is essential for transparency and compliance with employment laws.

# Provide Feedback to Employees:

Keep the involved parties informed throughout the resolution process. Once a resolution is reached, communicate the outcome to the employees involved. If



changes are implemented as a result of the grievance, make sure those changes are communicated as well.

# Implement Changes and Prevent Recurrence:

If the grievance highlights areas for improvement in policies, procedures, or workplace practices, take proactive steps to implement necessary changes. This can help prevent similar grievances from arising in the future.

# Train Managers and Employees:

Provide training to both managers and employees on conflict resolution, communication skills, and the organization's grievance procedures. Educating staff on how to address and resolve conflicts at an early stage can prevent grievances from escalating.

# Seek Continuous Improvement:

Regularly review and evaluate the effectiveness of the grievance resolution process. Solicit feedback from employees and make adjustments to the procedures as needed. Continuous improvement ensures that the organization remains responsive to employee concerns.

By following these steps and fostering a workplace culture that values open communication and fairness, organizations can effectively resolve grievances and contribute to a positive and collaborative work environment.

# Findings:

When an organization addresses grievances, it typically involves a thorough examination of the issues raised, interviews with involved parties, and a



comprehensive analysis of relevant documentation. Here are common findings that may arise from the resolution of grievances;

#### Substantiated Grievance:

The organization determines that the employee's grievance is valid and has merit. The organization takes appropriate measures to address the issue, such as implementing corrective actions, revising policies, or providing compensation.

#### Unsubstantiated Grievance:

The organization finds that the employee's grievance lacks merit or evidence to support the claims. Communication is provided to the employee explaining the decision, and if necessary, efforts are made to address any misunderstandings or misconceptions.

#### Policy Violation:

The investigation reveals that the grievance is a result of a violation of company policies or procedures. Corrective actions are taken, which may include disciplinary measures for individuals responsible for policy violations and a review or revision of relevant policies.

#### Miscommunication:

The grievance arises from a misunderstanding or breakdown in communication between parties. Emphasis is placed on improving communication channels and addressing any gaps or barriers that contributed to the misunderstanding.



# Continuous Improvement Opportunities:

The grievance resolution process identifies areas for ongoing improvement within the organization. The organization commits to continuous monitoring, evaluation, and improvement of its grievance resolution mechanisms to ensure effectiveness and fairness.

By understanding and addressing the findings of grievances, organizations can foster a healthier work environment, improve employee satisfaction, and prevent the recurrence of similar issues in the future.

#### Conclusion:

The proactive measures taken by the management, with the collaboration of the Grievance Redressal Committee, resulted in a significant improvement in the work environment. The revised wage structure brought about greater satisfaction among employees, and the enhanced safety measures contributed to a reduction in workplace accidents. The improved communication channels fostered a sense of transparency and trust between the management and the workforce.

This case study highlights the importance of addressing labour grievances promptly and collaboratively, involving both the management and employees in the resolution process. The establishment of a Grievance Redressal Committee can serve as an effective mechanism for resolving conflicts and improving overall workplace satisfaction.



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# A case on why India's so-called 'Bad bank' has not really taken off

# A caselet in financial management & banking

The problem statement: India may not have had a full-fledged "Bad Bank" so far, but it has been working with the private sector to offload non-performing assets of banks to ARCs, or what we know as Asset Reconstruction Companies. However, the compared to the global average, the ARCs have not been as effective as they should be. We look at what is not right.

#### A guick context

Karnam Sanker, the chairman of the National Asset Reconstruction Company Ltd (NARCL), has quit. Going by reports, his exit has something to do with a proposal to merge NARCL with its "twin", the India Debt Resolution Company Ltd (IDRCL). NARCL, the so-called "bad bank", was set up in July 2021 to buy legacy stressed loans from banks. It is an asset reconstruction company (ARC) that would buy the bad loans at a mutually agreed value and work to recover the debts or associated securities. IDRCL is an asset management company meant to work in tandem with NARCL to help clean up bad assets.

#### The planned action points

It would be innovative to merge the two. The combined entity would consolidate and take over stressed debt from banks and manage and sell them to alternate investment funds and other potential investors. The target was for banks to sell INR 2 trillion worth of nonperforming assets (NPAs) to NARCL by 2021-22. Only 10 per cent of this has been executed.

The NARCL-IDRCL model, unlike private ARCs registered with the Reserve Bank of India (RBI), was backed by government funding. The Report of the Committee to Review the Working of ARCs (2021) has pointed out that of the 28 ARCs (private) in operation, the top five accounted for 70 per cent of the total assets under management as of 2020-21. Only three ARCs had net owned funds above INR 1,500 crore.

#### Ground reality

In terms of the capital base of the sector, more than 54 per cent is held by the top three ARCs. ARCs have been in operation since 2003, but their management of stressed assets is still uneven. Data for the financial years between 2002-03 and 2012-13 shows banks and other investors could recover only 14.29 per cent of the amount owed by borrowers in respect of stressed assets sold to ARCs.

About 80 per cent of the recoveries by ARCs has come through deployment of measures of reconstruction that do not necessarily lead to revival of businesses. This pales in comparison to Securum of Sweden, which, during 1992-97, recovered close to 86 per cent of the stressed amounts involved. Danaharta of Malaysia squared 58 per cent of the stressed amounts (1998-2005). Globally, there have also been public-private partnerships: Spain created the 55:45 Sareb in 2012, and Ireland the 51:49 National Asset Management Agency in 2009.

Given that recapitalisation of state-run banks could not go on forever due to financial constraints, it was felt that the NARCL-IDRCL model was the best bet, especially for large dud-credits.

#### So, what happened along the way?

"Though NARCL did start with a focus on Mint Road's List1 and 2 on bad loans (this was circulated among banks), the situation has changed a lot since. The prospects for bad assets resolution have faded due to their eroded values," says a senior banker, speaking on the condition of anonymity. A senior official with a private sector ARC says there are few corporate



bad loans still on the books of banks that have any value left. Thus, the stock of transferable NPAs is small.

Second, most of these NPAs are more than three or four years old end carry over 90 per cent provisions, in line with regulatory norms. There is little or no incentive for banks to offload these loans to ARCs. Over a period, lenders would opt to write them off their books while retaining the right for recovering dues from borrowers through legal process.

Third, banks have already filed cases under the Insolvency and Bankruptcy framework for resolution. This may take a long time, but banks are fine by it as it is a court approved process.

Last, there has been a change in priorities over a period in pricing preferences. Now, lenders want cash up front and have very little interest in getting part of the money in the form of security receipts (SRs) of 85 per cent. This has reduced the advantage of government guarantees for SRs that NARCL makes for bad loans.

#### Now, the elephant in the room.

The entire matter is within the State Bank of India group's domain, as key executives and directors in NARCL and IDRCL are drawn from the country's largest lender. That brings us to what RBI Deputy Governor M Rajeswar Rao said on April 30, 2022: "What is the average time taken between default by a borrower and the eventual filing of application for insolvency resolution by creditors?" The point is, if you are late in identifying the problem, you will be left with what is worthless.

Rao was not speaking on ARCs, but an adjacent issue; Resolution of Stressed Assets and IBC (Insolvency and Bankruptcy Code). "It would also be interesting to see the relationship between such filing delays and the value deterioration that the creditors are required to recognise subsequently," he had said.

#### Conclusion

There is another side to bad banks. "Bad banks, essentially formed to ease the burden off banks' balance sheets, may encourage further build-up of risky assets. Knowing that they have the bad bank option to fall back on, banks may become less vigilant in giving out loans, leading to the problem of moral hazard," said a paper by Snehal S Herwadkar, Arpita Agarwal and Sambhavi Dhingra from the Banking Research Division of the Department of Economic and Policy Research of the RBI in its monthly Bulletin of February 2022.

That brings us running to the same spot.

#### Questions & Answers

1) What were the initial goals of the NARCL-IDRCL model in terms of acquiring stressed debt from banks?

The initial goal was for banks to sell INR 2 trillion worth of nonperforming assets (NPAs) to NARCL by 2021-22. However, only 10 percent of this target has been achieved.

2) Why are private sector banks hesitant to offload their bad loans to ARCs like NARCL?

Private sector banks are hesitant to offload their bad loans to ARCs because most of these NPAs are over three or four years old and already have provisions of over 90 percent in line with regulatory norms. Therefore, there is little or no incentive for banks to transfer these loans to ARCs.

3) What impact has the change in pricing preferences had on the effectiveness of NARCL



### in acquiring bad loans?

Lenders now prefer to receive cash up front rather than security receipts (SRs) of 85 percent.

This has reduced the advantage of government guarantees for SRs that NARCL makes for bad loans.

4) What concerns have been raised regarding the potential long-term consequences of using bad banks to manage non-performing assets?

There are concerns that bad banks, formed to ease the burden off banks' balance sheets, may encourage further build-up of risky assets. Knowing they have the bad bank option, banks may become less vigilant in giving out loans, leading to a problem of moral hazard.

5) As an MBA student, critically evaluate the Insolvency and Bankruptcy Code (IBC)?

One answer option: The Insolvency and Bankruptcy Code has strengths such as timely resolution, a balanced creditor-centric approach, and fostering financial discipline. However, it faces challenges like operational bottlenecks leading to delays, and concerns regarding recovery rates for creditors.



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# BUSINESS PLAN

# BUSINSS PLAN TO START A FOOD BUSINESS

In

# ENTREPRENEURSHIP DEVELOPMENT

A REPORT SUBMITTED TO

AFFILIATED TO

# ANNA UNIVERSITY

Submitted by

ABDUL SALEEM S R ASHIK BASHA A NAVEEN KUMAR S RAGHAVEN R S NIVAS KRISHANAN R SARATHI S 300

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UNDER THE GUIDANCE OF

# MR.JEREMIAH DEEPAN

OF

# DEPARTMENT OF BUSINESS ADMINISTRATION



SIRUGANUR, TRICHY-621105



# FOOD



#### INTRODUCTION

food stall is a large vehicle equipped to cook and sell food.

Some, including ice creamstalls, sell frozen or prepackaged food; others have onboard kitchens and prepare food from scratch. Sandwiches, hamburgers, French fries, and other regional fast food fare are common. In recent years, associated with the pop-up restaurant phenomenon, food stalls offering gourmet cuisine and a variety of specialties and ethnic menus have become particularly popular.

Food stalls, along with portable food booths and food carts, are on the front line of the street food industry that serves an estimated 2.5 billion people every day.







#### FOOD PROCESSING INDUSTRY IN INDIA

In India, the food sector has emerged as a high-growth and high-profit sector due to its immense potential for value addition, particularly within the food processing industry.

The food industry, which is currently valued at US\$ 39.71 billion, is expected to grow at a Compounded Annual Growth Rate (CAGR) of 11 percent to US\$ 80.9 billion by 2020. Accounting for about 32 percent of the country's total food market, The Government of India has been instrumental in the growth and development of the food processing industry.

It contributes around 14 per cent of manufacturing Gross Domestic Product (GDP), 13 percent of India's exports and six per cent of total industrial investment.

The Indian gourmet food market is currently valued at US\$ 1.3 billion and is growing at a Compound Annual Growth Rate (CAGR) of 20 percent. India's organic food market is expected to increase by three times by 2020.

The organized food business in India is worth US\$ 48 billion, of which food delivery is valued at US\$ 15 billion. With online food delivery players like Food Panda, Zomato, TinyOwl and Swiggy building scale through partnerships, the organized food business has a huge potential and a promising future.

#### THE CONCEPT OF FOOD STALLS

A food stall is a large vehicle equipped to cook and sell food. A food stall is like a restaurant on wheels. Some food stalls sell ice creams, frozen or prepackaged food; others have onboard kitchens and prepare food from scratch. Sandwiches, hamburgers, French fries, and other regional fast food fare are common.

#### FOOD STALLS INDUSTRY

The industry comprises establishments primarily engaged in preparing and serving meals from a mobilestall. Food is normally prepared, stored and cooked on thestall. Thestall may or may not use the same location each day.



#### 7P'S OF FOOD STALL BUSINESS

- Product: Products include menu items and services that food stall provides for sale. While developing a product owner should consider quality, design, features, packaging, customer service, and any subsequent after-sales service.
- Place: Place is in regards to distribution, location, and methods of getting food stall products to the customers.
- Price: Price concerns the amount of money that customers must pay in order to purchase the food stall products.
- Promotion: Promotion refers to the act of communicating the benefits and value of food stalls product to the customers.
- People: Human resources which are associated with food stall like chefs and assistants.
- Physical evidence: Physical evidence will include ambiance, food stall decoration, Packing, Staff appearance.
  - 7. Process:
    - o Capacity Levels: Maximum food storage
    - o Accessibility: Reachability of customer
    - o Order taking
    - o Food safety
    - o Payment
    - o Feedback



PARTICULARS	1	11	ш	IV	V
A A A A A A A A A A A A A A A A A A A	Proj	Proj	Proj	Proj	Proj
SOURCES OF FUND					
Capital A/c					
Opening Balance	78	0,78	0.54	0.21	0.47
Add: Addition Add: Net Profit	0.98		77	•	
Less : Drawings	0.80	1.26	1.67	2.51	3.57
Less : Crimings	1.00	1.50	2.00	2.25	2.50
	0.78	0.54	0.21	0.47	1.54
Term Loan	5.47	4,10	2.74		
Current Liabilities	0.47	4,10	4027		
Guittin Caramina					
Working Capital LimitSundry					
Creditors	2.70	2.70	2.70	2.70	2.70
Other Current Liabilities	0.13	0.18	0.23	0.28	0.30
	0.50	0.55	0.61	0.67	0.73
TOTAL:	//				
/	9.59	8.07	6,49	4.11	5.27
APPLICATION OF FUND	/				
Fixed Assets ( Gross)					
Gross Dep.	6.84	6.84	6.84	6.84	6.84
Not Fixed Assets	5.84	0.04	0.04	0.09	0.04
	1.03	1.90	2.64	3.27	3.81
	5.81	4.94	4.20	3.57	3.03
Stock					
Sundry Debtors					
Cash and Bank	1.00	1,25	1,45	1.60	1.85
	0.03	0.04	0.05	0.05	0.06
TOTAL:	2.74	1.84	0.79	0.26	0.33
	9,59	8.07	6.49	5.48	5.27



PARTICULARS	1	II	101	IV	٧
7741110001110	Prol	Prof	Prol	Proj	Proj
Capacity Utilization	40%	50%	60%	70%	80%
SALES					
Revenue from Operations	9.00	11.00	13.50	16.00	18.00
Total (A)	9.00	11,00	13.50	16.00	18,00
Consumables	3.96	5.28	7.02	8.32	9.00
Power Expenses	0.45	0.55	0.66	0.80	0.9
Salary to Staff	0.90	1.10	1.35	1,60	1.8
Misc Expenses	0.90	1.10	1.35	1.60	1.8
Depreciation	1.03	0.87	0.74	0.63	0.5
Interest on Term loan	0.67	0.55	0.40	0.24	0.0
Interest on Working Capital limit	0.30	0.30	D.30	0.30	0.3
	8.20	9.74	11.83	13.49	14.4
NET PROFIT	0.80	1.26	1.67	2.51	3.5
	8.88%	11,41%	12,38%	15.68%	19.85
ADD : DEPRECIATION	1.03	0.87	0.74	0.63	0.5
CASH ACCRUALS	1.83	2.13	2.41	3.14	4.1



PARTICULARS		0	III	īV	v
PARTICULARS	Proj	Proj	Proi	Proj	Proj
		Ereq	6309	rioj	7101
SOURCES OF FUND					
Incr. in Capital	0.98			.*	
Net Profit after tax	0.80	1.26	1.67	2.51	3.57
Depriciation & Exp. W/off	1.03	0.67	0.74	0.63	0.54
Incr. in Term loan	6.16				
Incr. in working Capital limit	2.70	- 20	1	-	
Incr. in Creditors	0.13	0.04	0.06	0.04	0.02
foor, in Provisions	0.50	0.05	0.06	0.06	0.07
TOTAL:	12.30	2.22	2.53	3.24	4.20
APPLICATION OF FUND					
Incr. in Fixed Assets	6.64	1		-	
incr. in Debtors	0.03	0.01	0.01	0.01	0.01
Incr. in Stock	1.00	0.25	0.20	0,15	0.25
Repayment of Term loan	0.68	1.37	1.37	1.37	1.37
Drawings	1,00	1.50	2.00	2.25	2.50
TOTAL:	9.55	3.12	3,58	3.78	4.12
	7		7175		
Opening Cash & Bank Balance		2.74	1,64	0.79	0.26
Add : Surplus	2.74	(0.90)	(1.05)	(0.53)	0.07
Closing Cash & Bank Balance <	2.74	1.84	0.79	0.26	0.33



4.							
Year	Particulars	Amount	Addition	Total	Interest	Repayment	CI Bafance
1	Opening Balance						
	ist Quarter		6.16	6.16	0.17		6.10
	find Quarter	6.16		6.16	0.17		6.16
	Illrd Quarter	9.16	*	6.16	0.17	0.34	5.8
	IVth Quarter	5.81	*	5.81	0.16	0.34	5.47
			6.16		0.67	0.68	
n	Opening Balance						
	Ist Quarter	5.47		5.47	0.15	0.34	5.13
	flnd Quarter	5.13		5.13	0.14	0.34	4.75
	Illrd Quarter	4.79		4.79	0.13	0.34	4.4
	IVth Quarter	4.45		4.45	0.12	0.34	4.10
					0.55	1.37	
m	Opening Balance						
***	lst Quarter	4.10		4.10	0.11	0.34	3.76
	Ind Quarter	3.76		3.76	0.10	0.34	3.40
	Illed Quarter	3.42		3.42	0.09	0.34	3.00
	IVth Quarter	3.00		3.00	0.08	0.34	2.74
					0.40	1,37	
IV	Opening Balance						
	ist Quarter	2.74	*	2.74	0.08	0.34	2.31
	lind Quarter	2.39		2.39	0.07	0.34	2.05
	Illrd Quarter	2.05		2.05	0.06	0.34	1.71
	IVIII Quarter	1.71		1.71	0.05	0.34	1.37
	A CARL SANITIZED		_/		0.24	1.37	
v	Opening Balance						
	lst Quarter	138		1.37	0.04	0.34	1.00
	IInd Quarter	1.03	- 8	1.03	0.03	0.34	0.66
	Illrd Quarter	0.68		0.68	0.02	0.34	0.34
	IVin Quarter	0.34	* *	0.34	0.01	0.34	0.00
	1991 660-1111				0.09	1,37	
	Door to Door period Maratorium period Repayment Period	60 months 6 months 54 months					



Particulars	1	11	III	tv	V
NET PROFIT	0.80	1.26	1.67	2.51	3.57
Add : Depreciation	1.03	0.87	0.74	0.63	0,54
CASH ACCRUALS	1.83	2.13	2.41	3,14	4.11
ADD: INTEREST ON LOAN	0.67	0.55	0.40	0.24	0.09
TOTAL (A)	2,49	2.67	2.81	3.38	4.20
REPAYMENT OBLIGATIONS					
The Filment Same Trains					
	0.68	1.37	1.37	1.37	1.37
REPAYMENT OF LOAN	0.68	1.37	1.37	1,37 0,24	1.37
REPAYMENT OF LOAN INTT. ON LOAN TOTAL (B)	1770000	1.77	37777	12.520	
REPAYMENT OF LOAN INTT. ON LOAN	0.67	0.55	0.40	0.24	0.09

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